

**ALABAMA FARM CREDIT, ACA**

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**2020  
Quarterly Report  
Second Quarter**



**For the Quarter Ended June 30, 2020**

## REPORT OF MANAGEMENT

The undersigned certify that we have reviewed this report, that it has been prepared in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate and complete to the best of our knowledge and belief.



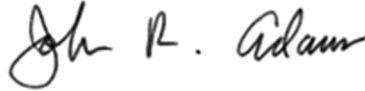
Mel Koller, Chief Executive Officer/President  
*August 6, 2020*



Matthew Christjohn, DVM, Chairman, Board of Directors  
*August 6, 2020*



Heather Smith, Interim Chief Financial Officer/Controller  
*August 6, 2020*



John R. Adams, CPA, Chairman, Audit Committee  
*August 6, 2020*

# *Second Quarter 2020 Financial Report*

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**ASSOCIATION NEW MODEL  
MANAGEMENT'S DISCUSSION AND ANALYSIS**  
*(dollars in thousands, except as noted)*

The following commentary reviews the financial performance of the Alabama Farm Credit, ACA (Agricultural Credit Association), referred to as the Association, for the three and six months ended June 30, 2020. These comments should be read in conjunction with the accompanying financial statements and the December 31, 2019 Annual Report to Stockholders.

The Association is a member of the Farm Credit System (System), a nationwide network of cooperatively owned financial institutions established by and subject to the provisions of the Farm Credit Act of 1971, as amended, and the regulations of the Farm Credit Administration (FCA) promulgated thereunder.

The consolidated financial statements comprise the operations of the ACA and its wholly-owned subsidiaries. The consolidated financial statements were prepared under the oversight of the Association's audit committee.

**Significant Events:**

In January 2020, the Association approved a patronage distribution to its stockholders. The Association was able to distribute \$9,880,431 to its members due to strong earnings during 2019. The distribution was made in March 2020.

**Loan Portfolio**

The Association makes and services loans to farmers, ranchers, rural homeowners and certain farm-related businesses. The Association's loan volume consists of long-term farm mortgage loans, production and intermediate term loans, and farm-related business loans. These loans are available to eligible borrowers with competitive fixed, adjustable and indexed-based interest rates with loan maturities ranging up to 30 years. Loans serviced by the Association offer several installment payment cycles, the timing of which usually coincides with seasonal cash-flow capabilities of the borrower.

Total loans outstanding at June 30, 2020, including nonaccrual loans, were \$910,966,242 compared to \$884,970,381 at December 31, 2019, reflecting an increase of 2.9 percent. A summary of credit quality at June 30, 2020, compared to December 31, 2019 is as follows:

	<b>June 30, 2020</b>	December 31, 2019
Total loans		
Acceptable	97.2	97.6
OAEM	1.4	1.0
Substandard/doubtful	1.4	1.4
	<b>100.0</b> %	100.0

The Association's largest commodity concentration in its loan portfolio continues to be poultry, which is approximately 47.2 percent or \$428,905,919. The Association has 33.1 percent of its poultry portfolio guaranteed, which helps to reduce loss exposure in this commodity. The industry is presently stable with market prices for poultry showing some positive signs of increased demand for poultry products. Production in 2020 declined during the start of the Coronavirus; however, recent production levels have returned to more typical levels. The Association continues to experience some isolated concerns in its portfolio as evidenced by some due date changes to better match the individual growers' batch sales. Management feels that this loan servicing is due primarily to changes in poultry markets where integrators are adjusting their bird size/placements as the market dictates. Management anticipates these concerns will correct themselves with the increased demand for poultry.

Weather conditions in 2020 have seen above average moisture over most of the Association's territory. Cow/calf prices are expected to slightly improve or hold steady for the remainder of 2020, which should also be beneficial to cow/calf operators in the Association's lending territory.

Poultry farm sales for the remainder of 2020 are projected to remain stable. Feed costs to the integrators are also expected to remain at a more normal or reasonable level for the remainder of 2020, due to lower costs for corn and soybeans.

Overall land values have seen a slight improvement or remained stable in most all areas of the Association's territory. The agricultural economy, in general for the area, is expected to remain stable in 2020. The Association's credit quality remained steady at 98.6 percent non adverse loan volume at June 30, 2020.

The United States has been operating under a presidentially declared emergency since March 31, 2020 due to the Coronavirus Disease 2019 (also referred to as COVID-19). During these unprecedented times, the Association continues to fulfill its mission to support agriculture and rural communities by providing access to reliable and consistent credit. Operationally, the Association continues to function as normal during these challenging times. The Association has witnessed the benefits of past and current technology initiatives which allow Association personnel the ability to work remotely, if needed. As it relates to the Association's internal controls over financial reporting and disclosure controls and procedures, the controls and procedures continue to operate effectively and no material changes to the controls or financial systems have occurred or are contemplated.

The overall impact of COVID-19 is evolving rapidly, and future events are uncertain. Challenging economic conditions are likely ahead, however, as COVID-19 has caused many countries, including the U.S., to impose restrictions on travel and public gatherings. The Association has implemented a deferral program for its borrowers; however, it is too early to accurately assess the potential impact of COVID-19 on the economy of our Association's territory. The Association will continue to closely monitor the situation in the coming quarters.

Farmers in the Association's territory utilize risk management tools, such as federally-sponsored crop insurance programs and forward futures, options contracts, to mitigate risk and enhance margins. The Association's portfolio continues to be supported by strong credit quality, adequate levels of capital, low advance rates, and diversification.

With a favorable lending package, we are prepared to experience steady growth in the years ahead. We will continue to work with our borrowers as all market segments make corrections with minimal restructuring. We will also continue to work within our policies and procedures to mitigate any risk that may arise. The Association's remaining 2020 goal will be to increase its presence in the agricultural and rural credit market and uphold its position as the premier agricultural lender for the area. The Association intends to maintain the same emphasis on providing sound, constructive, short-, intermediate- and long-term credit to the agricultural and rural sector within its territory.

## Risk Exposure

High-risk assets include nonaccrual loans, loans that are past due 90 days or more and still accruing interest, formally restructured loans and other property owned. The following table illustrates the Association's components and trends of high-risk assets.

	June 30, 2020		December 31, 2019	
	Amount	%	Amount	%
Nonaccrual	\$ 6,150,956	83.2%	\$ 7,014,680	79.0%
90 days past due and still accruing interest	-	0.0%	145,715	1.6%
Formally restructured	790,251	10.7%	802,565	9.0%
Other property owned, net	450,400	6.1%	919,973	10.4%
Total	<u>\$ 7,391,607</u>	<u>100.0%</u>	<u>\$ 8,882,933</u>	<u>100.0%</u>

High-risk assets decreased by \$1,491,326, or 16.8 percent, primarily due to the decrease in nonaccrual loans, a decrease in other property owned, net, a decrease in loans 90 days past due and still accruing interest, and a decrease in loans formally restructured. Nonaccrual loans as a percentage of total loans outstanding were 0.7 percent at June 30, 2020, compared to 0.8 percent at December 31, 2019. Since December 31, 2019, the Association moved 5 loans, to 4 borrowers, totaling \$792,008 to nonaccrual status due to delinquency and cash flow issues. Additionally, the Association acquired two properties totaling \$513,930 and have written down the value of one property totaling \$34,460 based on current sales contracts executed. The Association had disposed of four properties during the six months ended June 30, 2020. At June 30, 2020, the Association held one property totaling \$450,400, which consisted primarily of approximately 25.3 acres of land. Management continues to be alert to portfolio trends and has attempted to identify and report problem loans as quickly as possible. Management strives to implement proactive steps and allocate resources to work with distressed borrowers to either work through temporary repayment problems or to orderly liquidate collateral to repay the loan when the borrower's operation is no longer viable.

Impaired loans consist of all high-risk assets except other property owned. At June 30, 2020 and December 31, 2019, loans that were considered impaired were \$6,941,207 and \$7,962,960, respectively, representing 0.8 percent and 0.9 percent of total loan volume, respectively. The Association recorded \$358,022 in charge-offs and \$7,268 in recoveries for the six months ended June 30, 2020, and \$251,824 in charge-offs and \$1,825 in recoveries for the same period in 2019. The Association's allowance for loan losses was 0.5 percent of total loans outstanding as of June 30, 2020, and December 31, 2019.

Counterparty risk is continually monitored by management of the Association. The Association's primary counterparty risk comes from participation loans and from the poultry integrators to which its borrowers are associated. The Association has participation loans with other Farm Credit Associations and Farm Credit Banks, all of which are currently performing. Additionally, because the Association's portfolio has approximately a 47.2 percent concentration in poultry, it mitigates its inherent risks with poultry and the

integrators by heavy utilization of government guarantees. Also, the Association's lending territory has multiple integrators which would minimize the risk of counterparty failure or lack of performance. Management analyzes the financial position and performance of these integrators by regularly gathering updated financials and other reports that are made available to the public.

As disclosed in the Association's 2019 Annual Report, it is management's assertion that the allowance coverage is adequate based on historical losses, portfolio stress testing, risk analysis, mitigation of losses due to having first lien real estate with minimal price appreciation and having approximately \$151.6 million, or 16.6 percent, of its portfolio government guaranteed at June 30, 2020. Management continuously monitors high-risk assets in an effort to reduce their impact on the Association and will continue to work with all of the Association's high-risk borrowers to receive full payment on the debt. Except for the relationship between installment due date and seasonal cash-flow capabilities of the borrower, the Association is not affected by any seasonal characteristics. The factors affecting the operations of the Association are the same factors that would affect any agricultural lender.

## Results of Operations

The Association had net income of \$4,309,518 and \$8,679,229 for the three and six months ended June 30, 2020, as compared to net income of \$3,583,224 and \$7,453,613 for the same period in 2019, reflecting an increase of 20.3% and 16.4%. Net interest income was \$6,074,566 and \$12,101,840 for the three and six months ended June 30, 2020, compared to \$5,672,182 and \$11,340,754 for the same period in 2019.

	Six months ended			
	June 30, 2020		June 30, 2019	
	Average Balance	Interest	Average Balance	Interest
Loans	\$ 897,980,410	\$ 23,161,746	\$ 807,767,854	\$ 22,090,844
Interest-bearing liabilities	790,304,722	11,059,906	704,310,797	10,750,090
Impact of capital	<u>\$ 107,675,688</u>		<u>\$ 103,457,057</u>	
Net interest income		<u>\$ 12,101,840</u>		<u>\$ 11,340,754</u>
	2020		2019	
	<u>Average Yield</u>		<u>Average Yield</u>	
Yield on loans	5.2%		5.5%	
Cost of interest-bearing liabilities	2.8%		3.1%	
Interest rate spread	2.4%		2.4%	
Net interest income as a percentage of average earning assets	2.7%		2.8%	

	Six months ended: June 30, 2020 vs. June 30, 2019		
	Increase (decrease) due to		
	Volume	Rate	Total
Interest income - loans	\$ 2,473,973	\$ (1,403,071)	\$ 1,070,902
Interest expense	1,316,215	(1,006,399)	309,816
Net interest income	<u>\$ 1,157,758</u>	<u>\$ (396,672)</u>	<u>\$ 761,086</u>

Net interest income for the three months and six months ended June 30, 2020, increased by \$402,384 and \$761,086, or 7.1 percent and 6.7 percent, respectively, from the same period in 2019, primarily due to an increase in average loan volume and a decrease in cost of funds on the Association's note with the Farm Credit Bank of Texas, offset by an increase in average outstanding debt and a decrease in interest rates. Average loan volume for the first six months of 2020 was \$897,980,410, compared to \$807,767,854 for the same period of 2019. The average net interest rate spread on the loan portfolio for the first six months of both 2020 and 2019 was 2.4 percent.

Noninterest income for the three months and six months ended June 30, 2020 increased by \$523,309 and \$869,535, or 63.2 percent and 48.6 percent, as compared to the same periods in 2019. This increase was due primarily to the Association's increase in patronage income and loan fees. The Association also recorded a loss on sale of other property owned, net, during the six months ended June

30, 2020 compared to recording a gain on sale of other property owned, net, in the same period in 2019. Additionally, the Association received a distribution from the FCSIC Captive Savings that was not receiving during the same period of 2019.

Noninterest expenses for the three and six months ended June 30, 2020 increased by \$422,237 and \$670,250, or 15.7 percent and 12.5 percent, respectively, as compared to the same period in 2019. The increases were due primarily to increases in purchased services and salaries and employee benefits offset by a decrease in directors' expenses, public and member relations and travel. The increase in purchased services was due to increases in accounting and auditing expenses and contract services that were not incurred in the prior year. The increase in salaries and employee benefits is due primarily to the addition of several new employees to accommodate the growth of the Association and merit increases as compared to the same period of the prior year. The decreases in directors' expenses, public and member relations and travel are all related to the effects of limited travel and events due to COVID-19.

The Association's annualized return on average assets for the six months ended June 30, 2020, was 1.9 percent compared to 1.8 percent for the same period in 2019. The Association's return on average equity for the six months ended June 30, 2020, was 13.7 percent compared to 12.5 percent for the same period in 2019.

### Liquidity and Funding Sources

The Association secures the majority of its lendable funds from the Farm Credit Bank of Texas (the Bank), which obtains its funds through the issuance of System-wide obligations and with lendable equity. The following schedule summarizes the Association's borrowings.

	<b>June 30, 2020</b>	December 31, 2019
Note payable to the bank	\$ 807,477,466	\$ 773,309,208
Accrued interest on note payable	1,626,959	1,988,958
Total	<b>\$ 809,104,425</b>	<b>\$ 775,298,166</b>

The Association operates under a general financing agreement (GFA) with the Bank. The current GFA is effective through September 30, 2020. The primary source of liquidity and funding for the Association is a direct loan from the Bank. The outstanding balance of \$807,477,466 as of June 30, 2020, is recorded as a liability on the Association's balance sheet. The note carried a weighted average interest rate of 2.4 percent at June 30, 2020. The indebtedness is collateralized by a pledge of substantially all of the Association's assets to the Bank and is governed by the GFA. The increase in note payable to the Bank and related accrued interest payable since December 31, 2019, is due to the Association's increase in the Association's loan portfolio as a result of increased loan demand in its 27-county territory and increase in capital market loans. The Association's own funds, which represent the amount of the Association's loan portfolio funded by the Association's equity, were \$107,944,468 at June 30, 2020. The maximum amount the Association may borrow from the Bank as of June 30, 2020, was \$910,000,000 as defined by the GFA. The indebtedness continues in effect until the expiration date of the GFA, which is September 30, 2020, unless sooner terminated by the Bank upon the occurrence of an event of default, or by the Association, in the event of a breach of this agreement by the Bank, upon giving the Bank 30 calendar days' prior written notice, or in all other circumstances, upon giving the Bank 120 days' prior written notice.

## Capital Resources

The Association's capital position increased by \$8,739,750 at June 30, 2020, compared to December 31, 2019. The Association's debt as a percentage of members' equity was 6.2:1 as of June 30, 2020, compared to 6.4:1 as of December 31, 2019.

<u>Risk-adjusted:</u>	<u>Regulatory</u> <u>Minimums</u>	<u>Conservation</u> <u>Buffer*</u>	<u>Total</u>	<u>As of</u> <u>June 30, 2020</u>
Common equity tier 1 ratio	4.5%	2.5%	7.0%	13.7%
Tier 1 capital ratio	6.0%	2.5%	8.5%	13.7%
Total capital ratio	8.0%	2.5%	10.5%	14.2%
Permanent capital ratio	7.0%	0.0%	7.0%	13.8%
<u>Non-risk-adjusted:</u>				
Tier 1 leverage ratio	4.0%	1.0%	5.0%	12.4%
UREE leverage ratio	1.5%	0.0%	1.5%	13.7%

<u>Risk-adjusted:</u>	<u>Regulatory</u> <u>Minimums</u>	<u>Conservation</u> <u>Buffer</u>	<u>Total</u>	<u>As of</u> <u>December 31, 2019</u>
Common equity tier 1 ratio	4.5%	2.5%	7.0%	14.4%
Tier 1 capital ratio	6.0%	2.5%	8.5%	14.4%
Total capital ratio	8.0%	2.5%	10.5%	15.0%
Permanent capital ratio	7.0%	0.0%	7.0%	14.5%
<u>Non-risk-adjusted:</u>				
Tier 1 leverage ratio	4.0%	1.0%	5.0%	13.0%
UREE leverage ratio	1.5%	0.0%	1.5%	14.2%

Farm Credit Administration regulations require us to maintain minimums for various regulatory capital ratios. New regulations became effective January 1, 2017, which replaced the previously required core surplus and total surplus ratios with common equity tier 1, tier 1 capital, and total capital risk-based capital ratios. The new regulations also added tier 1 leverage and unallocated retained earnings and equivalents (UREE) ratios. The permanent capital ratio continues to remain in effect, with some modifications to align with the new regulations. As of June 30, 2020, the Association exceeded all regulatory capital requirements.

## Significant Recent Accounting Pronouncements

In December 2019, the Financial Accounting Standards Board (FASB) issued guidance entitled "Simplifying the Accounting for Income Taxes." This guidance eliminates certain intra period tax allocations, foreign deferred tax recognition and interim period tax calculations. In addition, the guidance simplifies disclosure regarding capital and franchise taxes, the allocation of goodwill in business combinations, subsidiary financial statements and other disclosures. The new guidance is intended to eliminate and/or simplify certain aspects of income tax accounting that are complex or that require significant judgment in application or presentation. The guidance becomes effective for fiscal years beginning after December 15, 2021. Early adoption of the guidance is permitted, and the Association adopted this guidance on January 1, 2020. The adoption of this guidance did not materially impact the Association's financial condition or results of operations.

In August 2018, FASB issued guidance entitled "Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Cost." The guidance aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). The accounting for the service element of a hosting arrangement that is a service contract is not affected by this guidance. This guidance became effective for interim and annual periods beginning after December 15, 2019. The guidance also requires an entity (customer) to expense the capitalized implementation costs of a hosting arrangement that is a service contract over the term of the hosting arrangement. It further specifies



where to present expense and payments in the financial statements. The guidance is to be applied on a retrospective or prospective basis to all implementation costs incurred after the date of adoption. The adoption of this guidance did not materially impact the Association's financial condition or its results of operations.

In August 2018, the FASB issued guidance entitled "Disclosure Framework — Changes to the Disclosure Requirements for Defined Benefit Plans." The guidance modifies the disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. This guidance becomes effective for fiscal years ending after December 15, 2020. Early adoption is permitted. The guidance is to be applied on a retrospective basis for all periods. The adoption of this guidance will not impact the Association's financial condition or its results of operations but will impact the employee benefit plan disclosures.

In August 2018, the FASB issued guidance entitled "Disclosure Framework — Changes to the Disclosure Requirements for Fair Value Measurement." The guidance modifies the requirements on fair value measurements by removing, modifying or adding to the disclosures. This guidance became effective for interim and annual periods beginning after December 15, 2019. Early adoption was permitted, and an entity was permitted to early adopt any removal or modified disclosures and delay adoption of the additional disclosures until their effective date. The Association early adopted the removal and modified disclosures during the fourth quarter of 2018. The adoption of this guidance did not impact the Association's financial condition or its results of operations but did impact the fair value measurements disclosures.

In June 2016, the FASB issued guidance entitled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance was to become effective for interim and annual periods beginning after December 15, 2020, with early application permitted. In November 2019, the FASB issued an update that amends the mandatory effective date for this guidance for certain institutions. The change resulted from a change in the effective date philosophy that extends and simplifies the adoption by staggering the dates between large public entities and other entities. As a result of the change, the new credit loss standard, for those institutions qualifying for the delay, becomes effective for interim and annual reporting periods beginning after December 15, 2022, with early adoption permitted. The Association qualifies for the delay in the adoption date. The Association continues to evaluate the impact of adoption on the Association's financial condition and its results of operations.

### **Relationship With the Farm Credit Bank of Texas**

The Association's financial condition may be impacted by factors that affect the Bank. The financial condition and results of operations of the Bank may materially affect the stockholder's investment in the Association. The Management's Discussion and Analysis and Notes to Financial Statements contained in the 2019 Annual Report of Alabama Farm Credit, ACA more fully describe the Association's relationship with the Bank.

The annual and quarterly stockholder reports of the Bank are available free of charge, upon request. These reports can be obtained by writing to Farm Credit Bank of Texas, Corporate Communications, P.O. Box 202590, Austin, Texas 78720, or by calling (512) 483-9204. The annual and quarterly stockholder reports for the Bank are also available on its website at [www.farmcreditbank.com](http://www.farmcreditbank.com).

The Association's quarterly stockholder reports are also available free of charge, upon request. These reports can be obtained by writing to Alabama Farm Credit, ACA, P.O. Box 639, Cullman, Alabama 35056 or calling (256) 737-7128. The annual and quarterly stockholder reports for the Association are also available on its website at [www.alabamafarmcredit.com](http://www.alabamafarmcredit.com). Copies of the Association's quarterly stockholder reports can also be requested by e-mailing [heather.smith@alabamafarmcredit.com](mailto:heather.smith@alabamafarmcredit.com).

**ALABAMA FARM CREDIT, ACA**

**CONSOLIDATED BALANCE SHEET**

	<b>June 30, 2020 (unaudited)</b>	<b>December 31, 2019</b>
<b><u>ASSETS</u></b>		
Cash	\$ 10,700	\$ 11,941
Loans	910,966,242	884,970,381
Less: allowance for loan losses	4,005,000	4,295,000
Net loans	<u>906,961,242</u>	<u>880,675,381</u>
Accrued interest receivable	10,086,072	9,531,469
Investment in and receivable from the Farm		
Credit Bank of Texas:		
Capital stock	14,420,355	14,420,355
Other	3,607,085	1,488,780
Other property owned, net	450,400	919,973
Premises and equipment, net	8,034,814	5,244,611
Other assets	1,241,631	954,503
Total assets	<u>\$ 944,812,299</u>	<u>\$ 913,247,013</u>
<b><u>LIABILITIES</u></b>		
Note payable to the Farm Credit Bank of Texas	\$ 807,477,466	\$ 773,309,208
Accrued interest payable	1,626,959	1,988,958
Drafts outstanding	116,232	764,851
Patronage distributions payable	1,401	9,881,855
Other liabilities	4,135,498	4,587,148
Total liabilities	<u>813,357,556</u>	<u>790,532,020</u>
<b><u>MEMBERS' EQUITY</u></b>		
Capital stock and participation certificates	3,013,125	2,952,910
Unallocated retained earnings	128,665,452	119,986,193
Accumulated other comprehensive loss	(223,834)	(224,110)
Total members' equity	<u>131,454,743</u>	<u>122,714,993</u>
Total liabilities and members' equity	<u>\$ 944,812,299</u>	<u>\$ 913,247,013</u>

The accompanying notes are an integral part of these combined financial statements.

ALABAMA FARM CREDIT, ACA

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited)

	Quarter Ended		Six Months Ended	
	June 30,		June 30,	
	2020	2019	2020	2019
<b><u>INTEREST INCOME</u></b>				
Loans	\$ 11,298,817	\$ 11,207,395	\$ 23,161,746	\$ 22,090,844
<b><u>INTEREST EXPENSE</u></b>				
Note payable to the Farm Credit Bank of Texas	5,224,251	5,535,213	11,059,906	10,750,090
Net interest income	6,074,566	5,672,182	12,101,840	11,340,754
<b><u>PROVISION FOR LOAN LOSSES</u></b>				
Net interest income after provision for loan losses	8,280	231,118	55,754	320,999
	6,066,286	5,441,064	12,046,086	11,019,755
<b><u>NONINTEREST INCOME</u></b>				
Income from the Farm Credit Bank of Texas:				
Patronage income	967,957	706,851	1,927,424	1,369,204
Loan fees	196,999	87,166	356,165	177,860
Financially related services income	1,941	1,641	4,026	4,353
Gain on other property owned, net	-	-	-	12,050
Gain on sale of premises and equipment, net	34,719	32,455	40,886	40,704
Other noninterest income	149,806	-	331,425	186,220
Total noninterest income	1,351,422	828,113	2,659,926	1,790,391
<b><u>NONINTEREST EXPENSES</u></b>				
Salaries and employee benefits	1,980,747	1,630,050	3,775,161	3,375,957
Directors' expense	47,358	84,097	167,692	203,791
Purchased services	307,852	124,632	550,280	278,033
Travel	94,809	141,454	204,617	243,800
Occupancy and equipment	155,450	137,114	290,438	241,986
Communications	74,952	51,640	131,386	103,631
Advertising	51,340	66,948	111,640	125,175
Public and member relations	32,504	84,764	107,925	167,597
Supervisory and exam expense	58,172	64,467	127,913	128,935
Insurance Fund premiums	126,449	125,426	250,088	246,399
Business Insurance premiums	48,361	31,521	69,472	63,449
Other components of net periodic postretirement benefit cost	17,478	18,515	34,956	37,030
Loss on other property owned, net	19,178	37,602	27,613	-
Other noninterest expense	93,540	87,723	177,602	140,750
Total noninterest expenses	3,108,190	2,685,953	6,026,783	5,356,533
<b>NET INCOME</b>	<b>4,309,518</b>	<b>3,583,224</b>	<b>8,679,229</b>	<b>7,453,613</b>
Other comprehensive income (loss):				
Change in postretirement benefit plans	138	(2,172)	276	(4,344)
<b>COMPREHENSIVE INCOME</b>	<b>\$ 4,309,656</b>	<b>\$ 3,581,052</b>	<b>\$ 8,679,505</b>	<b>\$ 7,449,269</b>

The accompanying notes are an integral part of these combined financial statements.

ALABAMA FARM CREDIT, ACA

CONSOLIDATED STATEMENT OF CHANGES IN MEMBERS' EQUITY

(unaudited)

	<u>Capital Stock/ Participation Certificates</u>	<u>Retained Earnings Unallocated</u>	<u>Accumulated Other Comprehensive Income (Loss)</u>	<u>Total Members' Equity</u>
Balance at December 31, 2018	\$ 2,798,455	\$ 114,166,208	\$ (21,325)	\$ 116,943,338
Comprehensive income	-	7,453,613	(4,344)	7,449,269
Capital stock/participation certificates issued	218,670	-	-	218,670
Capital stock/participation certificates retired	(158,655)	-	-	(158,655)
Balance at June 30, 2019	<u>\$ 2,858,470</u>	<u>\$ 121,619,821</u>	<u>\$ (25,669)</u>	<u>\$ 124,452,622</u>
Balance at December 31, 2019	\$ 2,952,910	\$ 119,986,193	\$ (224,110)	\$ 122,714,993
Comprehensive income	-	8,679,229	276	8,679,505
Capital stock/participation certificates issued	241,035	-	-	241,035
Capital stock/participation certificates retired	(180,820)	-	-	(180,820)
Patronage refunds:				
Cash	-	30	-	30
Balance at June 30, 2020	<u>\$ 3,013,125</u>	<u>\$ 128,665,452</u>	<u>\$ (223,834)</u>	<u>\$ 131,454,743</u>

The accompanying notes are an integral part of these combined financial statements.

**ALABAMA FARM CREDIT, ACA**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

*Unaudited (dollar amounts in thousands, except per share amounts and as otherwise noted)*

**NOTE 1 — ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES:**

The Alabama Farm Credit, ACA (Agricultural Credit Association), referred to as the Association, is a member-owned cooperative that provides credit and credit-related services to or for the benefit of eligible borrowers/stockholders for qualified agricultural purposes. The Association serves the counties of Blount, Calhoun, Cherokee, Clay, Cleburne, Colbert, Cullman, DeKalb, Etowah, Fayette, Franklin, Jackson, Jefferson, Lamar, Lauderdale, Lawrence, Limestone, Madison, Marion, Marshall, Morgan, Randolph, Shelby, St. Clair, Talladega, Walker and Winston in the state of Alabama. The Association is a lending institution of the Farm Credit System (the System), which was established by Acts of Congress to meet the needs of American agriculture.

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. (GAAP) for interim financial information. Accordingly, they do not include all of the disclosures required by GAAP for annual financial statements and should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2019, as contained in the 2019 Annual Report to Stockholders.

In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary for a fair presentation of the interim financial condition and results of operations and conform with generally accepted accounting principles (GAAP), except for the inclusion of a statement of cash flows. GAAP require a business enterprise that provides a set of financial statements reporting both financial position and results of operations to also provide a statement of cash flows for each period for which results of operations are provided. In regulations issued by FCA, associations have the option to exclude statements of cash flows in interim financial statements. Therefore, the Association has elected not to include a statement of cash flows in these consolidated financial statements. These interim financial statements should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2019, as contained in the 2019 Annual Report to Stockholders. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year ending December 31, 2020. Descriptions of the significant accounting policies are included in the 2019 Annual Report to Stockholders. In the opinion of management, these policies and the presentation of the interim financial condition and results of operations conform with GAAP and prevailing practices within the banking industry.

In March 2020, the Financial Accounting Standards Board (FASB) issued guidance entitled “Facilitation of the Effects of Reference Rate Reform on Financial Reporting.” The guidance provides optional expedients and exceptions for applying GAAP to contracts, hedging relationships and other transactions affected by reference rate reform. The guidance simplifies the accounting evaluation of contract modifications that replace a reference rate affected by reference rate reform and contemporaneous modifications of other contracts related to the replacement of the reference rate. With respect to hedge accounting, the guidance allows amendment of formal designation and documentation of hedging relationships in certain circumstances as a result of reference rate reform and provides additional expedients for different types of hedges, if certain criteria are met. The optional amendments are effective as of March 12, 2020, through December 31, 2022. The institution is evaluating the impact of adoption on the institution’s financial condition and its results of operations.

In December 2019, the FASB issued guidance entitled “Simplifying the Accounting for Income Taxes.” This guidance eliminates certain intra period tax allocations, foreign deferred tax recognition and interim period tax calculations. In addition, the guidance simplifies disclosure regarding capital and franchise taxes, the allocation of goodwill in business combinations, subsidiary financial statements and other disclosures. The new guidance is intended to eliminate and/or simplify certain aspects of income tax accounting that are complex or that require significant judgment in application or presentation. The guidance becomes effective for fiscal years beginning after December 15, 2021. Early adoption of the guidance is permitted, and the institution adopted this guidance on January 1, 2020. The adoption of this guidance did not materially impact the institution’s financial condition or results of operations.

In August 2018, FASB issued guidance entitled “Customer’s Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Cost.” The guidance aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). The accounting for the service element of a hosting arrangement that is a service contract is not affected by this guidance. This guidance became effective for interim and annual periods beginning after December 15, 2019. The guidance also requires an entity (customer) to expense the capitalized implementation costs of a hosting arrangement that is a service contract over the term of the hosting arrangement. It further specifies where to present expense and payments in the financial statements. The guidance is to be applied on a retrospective or prospective basis to all implementation costs incurred after the date of adoption. The adoption of this guidance did not materially impact the Association’s financial condition or its results of operations.

## **NOTE 1 — ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (continued):**

In August 2018, the FASB issued guidance entitled “Disclosure Framework — Changes to the Disclosure Requirements for Defined Benefit Plans.” The guidance modifies the disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. This guidance becomes effective for fiscal years ending after December 15, 2020. Early adoption is permitted. The guidance is to be applied on a retrospective basis for all periods. The adoption of this guidance will not impact the Association’s financial condition or its results of operations but will impact the employee benefit plan disclosures.

In August 2018, the FASB issued guidance entitled “Disclosure Framework — Changes to the Disclosure Requirements for Fair Value Measurement.” The guidance modifies the requirements on fair value measurements by removing, modifying or adding to the disclosures. This guidance became effective for interim and annual periods beginning after December 15, 2019. Early adoption was permitted, and an entity was permitted to early adopt any removal or modified disclosures and delay adoption of the additional disclosures until their effective date. The Association early adopted the removal and modified disclosures during the fourth quarter of 2018. The adoption of this guidance did not impact the Association’s financial condition or its results of operations but did impact the fair value measurements disclosures.

In June 2016, the FASB issued guidance entitled “Measurement of Credit Losses on Financial Instruments.” The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance was to become effective for interim and annual periods beginning after December 15, 2020, with early application permitted. In November 2019, the FASB issued an update that amends the mandatory effective date for this guidance for certain institutions. The change resulted from a change in the effective date philosophy that extends and simplifies the adoption by staggering the dates between large public entities and other entities. As a result of the change, the new credit loss standard, for those institutions qualifying for the delay, becomes effective for interim and annual reporting periods beginning after December 15, 2022, with early adoption permitted. The Association qualifies for the delay in the adoption date. The Association continues to evaluate the impact of adoption on the Association’s financial condition and its results of operations.

The consolidated financial statements comprise the operations of the ACA and its wholly-owned subsidiaries. The preparation of these consolidated financial statements requires the use of management’s estimates. The results for the six months ended June 30, 2020, are not necessarily indicative of the results to be expected for the year ended December 31, 2019. Certain amounts in the prior period’s financial statements have been reclassified to conform to current financial statement presentation.

## NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES:

A summary of loans follows:

Loan Type	June 30, 2020	December 31, 2019
Production agriculture:		
Real estate mortgage	\$ 745,429,844	\$ 717,351,760
Production and intermediate term	107,987,405	106,958,345
Agribusiness:		
Processing and marketing	37,229,294	39,059,508
Loans to cooperatives	2,810,234	-
Farm-related business	1,361,281	2,045,447
Rural residential real estate	12,235,838	17,516,906
Communication	2,028,546	2,038,415
Water and waste water	1,575,218	-
Energy	308,582	-
Total	\$ 910,966,242	\$ 884,970,381

The Association purchases or sells participation interests with other parties in order to diversify risk, manage loan volume and comply with Farm Credit Administration regulations. The following table presents information regarding the balances of participations purchased and sold at June 30, 2020:

	Other Farm Credit Institutions		Non-Farm Credit Institutions		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
Real estate mortgage	\$ 34,231,600	\$ 5,738,216	\$ -	\$ -	\$ 34,231,600	\$ 5,738,216
Production and intermediate term	15,325,290	-	-	-	15,325,290	-
Agribusiness	2,028,546	-	-	-	2,028,546	-
Communication	1,575,218	-	-	-	1,575,218	-
Energy	670,882	-	-	-	670,882	-
Water and waste water	308,582	-	-	-	308,582	-
Total	\$ 54,140,118	\$ 5,738,216	\$ -	\$ -	\$ 54,140,118	\$ 5,738,216

The Association is authorized under the Farm Credit Act to accept “advance conditional payments” (ACPs) from borrowers. To the extent the borrower’s access to such ACPs is restricted and the legal right of setoff exists, the ACPs are netted against the borrower’s related loan balance. Unrestricted advance conditional payments are included in other liabilities. ACPs are not insured, and interest is generally paid by the Association on such balances. Balances of ACPs were \$35,454,628 and \$33,510,772 at June 30, 2020, and December 31, 2019, respectively.

**NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES (continued):**

Nonperforming assets (including related accrued interest) and related credit quality statistics are as follows:

	<b>June 30, 2020</b>	December 31, 2019
<b>Nonaccrual loans:</b>		
Real estate mortgage	\$ 5,379,958	\$ 5,818,982
Production and intermediate term	616,967	923,236
Rural residential real estate	154,031	272,462
Total nonaccrual loans	<u>6,150,956</u>	<u>7,014,680</u>
<b>Accruing restructured loans:</b>		
Real estate mortgage	790,251	802,565
Total accruing restructured loans	<u>790,251</u>	<u>802,565</u>
<b>Accruing loans 90 days or more past due:</b>		
Production and intermediate term	-	145,715
Total accruing loans 90 days or more past due	<u>-</u>	<u>145,715</u>
Total nonperforming loans	6,941,207	7,962,960
Other property owned	450,400	919,973
Total nonperforming assets	<u>\$ 7,391,607</u>	<u>\$ 8,882,933</u>

One credit quality indicator utilized by the Association is the Farm Credit Administration Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable – assets are expected to be fully collectible and represent the highest quality;
- Other assets especially mentioned (OAEM) – assets are currently collectible but exhibit some potential weakness;
- Substandard – assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan;
- Doubtful – assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable; and
- Loss – assets are considered uncollectible.



**NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES (continued):**

The following table shows loans and related accrued interest as a percentage of total loans and related accrued interest receivable by loan type as of:

	<b>June 30, 2020</b>	December 31, 2019
Real estate mortgage		
Acceptable	97.2 %	97.9 %
OAEM	1.5	0.7
Substandard/doubtful	1.3	1.4
	<b>100.0</b>	100.0
Production and intermediate term		
Acceptable	97.7	97.5
OAEM	0.8	0.7
Substandard/doubtful	1.5	1.8
	<b>100.0</b>	100.0
Agribusiness		
Acceptable	98.2	93.4
OAEM	0.6	6.6
Substandard/doubtful	1.2	-
	<b>100.0</b>	100.0
Energy and water/waste water		
Acceptable	100.0	100.0
OAEM	-	-
Substandard/doubtful	-	-
	<b>100.0</b>	100.0
Communication		
Acceptable	100.0	100.0
OAEM	-	-
Substandard/doubtful	-	-
	<b>100.0</b>	100.0
Rural residential real estate		
Acceptable	98.7	98.0
OAEM	-	0.2
Substandard/doubtful	1.3	1.8
	<b>100.0</b>	100.0
Total loans		
Acceptable	97.2	97.6
OAEM	1.4	1.0
Substandard/doubtful	1.4	1.4
	<b>100.0 %</b>	<b>100.0 %</b>

## NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES (continued):

The following tables provide an age analysis of past due loans (including accrued interest) as of:

June 30, 2020	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Recorded Investment >90 Days and Accruing
Real estate mortgage	\$6,429,683	\$1,567,407	\$ 7,997,090	\$ 745,938,202	\$753,935,292	\$ -
Production and intermediate term	1,413,888	170,144	1,584,032	107,857,229	109,441,261	-
Agribusiness:						
Processing and marketing	-	-	-	37,313,458	37,313,458	-
Loans to cooperatives	-	-	-	2,811,773	2,811,773	-
Farm-related business	-	-	-	1,362,094	1,362,094	-
Rural residential real estate	154,031	-	154,031	12,121,863	12,275,894	-
Communication	-	-	-	2,028,655	2,028,655	-
Water and waste water	-	-	-	1,575,313	1,575,313	-
Energy	-	-	-	308,574	308,574	-
Total	<u>\$7,997,602</u>	<u>\$1,737,551</u>	<u>\$ 9,735,153</u>	<u>\$911,317,161</u>	<u>\$921,052,314</u>	<u>\$ -</u>
December 31, 2019	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Recorded Investment >90 Days and Accruing
Real estate mortgage	\$8,057,138	\$1,426,873	\$ 9,484,011	\$ 715,796,007	\$725,280,018	\$ -
Production and intermediate term	441,879	637,107	1,078,986	107,348,332	108,427,318	145,715
Agribusiness:						
Processing and marketing	-	-	-	39,129,264	39,129,264	-
Farm-related business	-	-	-	2,054,590	2,054,590	-
Rural residential real estate	39,374	-	39,374	17,532,669	17,572,043	-
Communication	-	-	-	2,038,617	2,038,617	-
Total	<u>\$8,538,391</u>	<u>\$2,063,980</u>	<u>\$10,602,371</u>	<u>\$ 883,899,479</u>	<u>\$894,501,850</u>	<u>\$ 145,715</u>

Note: The recorded investment in the receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges or acquisition costs, and may also reflect a previous direct write-down of the investment.

A restructuring of a debt constitutes a troubled debt restructuring if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Troubled debt restructurings (TDRs) are undertaken in order to improve the likelihood of recovery on the loan and may include, but are not limited to, forgiveness of principal or interest, interest rate reductions that are lower than the current market rate for new debt with similar risk, or significant term or payment extensions.

As of June 30, 2020, the total recorded investment of troubled debt restructured loans was \$1,312,233, including \$521,982 classified as nonaccrual and \$786,615 classified as accrual. Troubled debt restructurings are analyzed for allowance for loan losses using the specific analysis method. Specific allowance for loan losses were recorded for troubled debt restructurings in the amount of \$5,124 as of June 30, 2020. There were no commitments to lend funds to borrowers whose loan terms have been modified in a troubled debt restructuring at June 30, 2020 or December 31, 2019.

In restructurings where principal is forgiven, the amount of the forgiveness is immediately charged off. In restructurings where accrued interest is forgiven, the interest is reversed (if current year interest) or charged off (if prior year interest). There were no troubled debt restructurings during the three or six months ended June 30, 2020.

The predominant form of concession granted for troubled debt restructuring includes the extension of terms due to cash flow constrictions enabling the borrower to fund the original payment amount. At times, these terms might be offset with incremental payments, collateral or new borrower guarantees, in which case we assess all of the modified terms to determine if the overall modification qualifies as a troubled debt restructuring.

**NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES (continued):**

The following table provides information on outstanding loans restructured in troubled debt restructurings at period end. These loans are included as impaired loans in the impaired loan table at:

	Loans Modified as TDRs		TDRs in Nonaccrual Status*	
	June 30, 2020	December 31, 2019	June 30, 2020	December 31, 2019
Real estate mortgage	\$ 1,120,503	\$ 1,031,925	\$ 330,252	\$ 115,321
Production and intermediate term	191,730	192,180	191,730	192,180
Rural residential real estate	-	112,569	-	112,569
Total	<u>\$ 1,312,233</u>	<u>\$ 1,336,674</u>	<u>\$ 521,982</u>	<u>\$ 420,070</u>

\*represents the portion of loans modified as TDRs that are in nonaccrual status

The following table presents information regarding loans that met the accounting criteria as a troubled debt restructuring and that occurred within the previous 12 months of that year and for which there was a payment default during the period. A payment default is defined as a payment that is 30 days past due after the date the loan was restructured.

Troubled debt restructurings that subsequently defaulted:	Recorded Investment at	Recorded Investment at
	June 30, 2020	June 30, 2019
Real estate mortgage	\$ 107,894	\$ 115,826
Total	<u>\$ 107,894</u>	<u>\$ 115,826</u>

Additional impaired loan information is as follows:

	June 30, 2020			December 31, 2019		
	Recorded Investment	Unpaid Principal Balance <sup>a</sup>	Related Allowance	Recorded Investment	Unpaid Principal Balance <sup>a</sup>	Related Allowance
Impaired loans with a related allowance for credit losses:						
Real estate mortgage	\$ 649,455	\$ 649,457	\$ 35,340	\$ 1,319,597	\$1,319,600	\$ 117,106
Production and intermediate term	32,161	32,161	38,033	257,184	257,184	255,294
Total	<u>\$ 681,616</u>	<u>\$ 681,618</u>	<u>\$ 73,373</u>	<u>\$ 1,576,781</u>	<u>\$1,576,784</u>	<u>\$ 372,400</u>
Impaired loans with no related allowance for credit losses:						
Real estate mortgage	\$5,517,119	\$ 5,582,900	\$ -	\$ 5,297,737	\$5,614,725	\$ -
Production and intermediate term	584,806	584,806	-	808,401	808,666	-
Rural residential real estate	154,031	154,031	-	277,461	272,600	-
Total	<u>\$6,255,956</u>	<u>\$ 6,321,737</u>	<u>\$ -</u>	<u>\$ 6,383,599</u>	<u>\$6,695,991</u>	<u>\$ -</u>
Total impaired loans:						
Real estate mortgage	\$6,166,574	\$ 6,232,357	\$ 35,340	\$ 6,617,334	\$6,634,325	\$ 117,106
Production and intermediate term	616,967	616,967	38,033	1,065,585	1,065,850	255,294
Rural residential real estate	154,031	154,031	-	272,461	272,600	-
Total	<u>\$6,937,572</u>	<u>\$ 7,003,355</u>	<u>\$ 73,373</u>	<u>\$ 7,955,380</u>	<u>\$7,972,775</u>	<u>\$ 372,400</u>

<sup>a</sup> Unpaid principal balance represents the recorded principal legal balance of the loan.

**NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES (continued):**

	For the Three Months Ended				For the Six Months Ended			
	June 30, 2020		June 30, 2019		June 30, 2020		June 30, 2019	
	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related allowance for credit losses:								
Real estate mortgage	\$ 645,439	\$ -	\$ 400,785	\$ -	\$ 97,357	\$ -	\$ 920,341	\$ -
Production and intermediate term	15,780	-	46,195	-	855,911	-	154,978	-
Total	<u>\$ 661,219</u>	<u>\$ -</u>	<u>\$ 446,980</u>	<u>\$ -</u>	<u>\$ 953,268</u>	<u>\$ -</u>	<u>\$1,075,319</u>	<u>\$ -</u>
Impaired loans with no related allowance for credit losses:								
Real estate mortgage	\$5,120,940	\$ 23,859	\$4,284,407	\$ 25,944	\$5,140,462	\$ 67,137	\$4,293,014	\$ 49,974
Production and intermediate term	537,954	767	198,177	3,156	677,958	767	89,468	5,055
Rural residential real estate	154,849	-	166,149	-	235,710	-	41,537	-
Total	<u>\$5,813,743</u>	<u>\$ 24,626</u>	<u>\$4,648,733</u>	<u>\$ 29,100</u>	<u>\$6,054,130</u>	<u>\$ 67,904</u>	<u>\$4,424,019</u>	<u>\$ 55,029</u>
Total impaired loans:								
Real estate mortgage	\$5,766,379	\$ 23,859	\$4,685,192	\$ 25,944	\$5,237,819	\$ 67,137	\$5,213,355	\$ 49,974
Production and intermediate term	553,734	767	244,372	3,156	1,533,869	767	244,446	5,055
Rural residential real estate	154,849	-	166,149	-	235,710	-	41,537	-
Total	<u>\$6,474,962</u>	<u>\$ 24,626</u>	<u>\$5,095,713</u>	<u>\$ 29,100</u>	<u>\$7,007,398</u>	<u>\$ 67,904</u>	<u>\$5,499,338</u>	<u>\$ 55,029</u>

## NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES (continued):

A summary of changes in the allowance for loan losses and period end recorded investment in loans is as follows:

	Real Estate Mortgage	Production and Intermediate Term	Agribusiness	Communications	Energy and Water/Waste Water	Rural Residential Real Estate	Total
<b>Allowance for Credit Losses:</b>							
Balance at March 30, 2020	\$ 3,800,048	\$ 210,917	\$ 80,345	\$ 795	\$ 24	\$ 15,871	\$ 4,108,000
Charge-offs	(101,080)	(22,468)	-	-	-	-	(123,548)
Recoveries	7,268	-	-	-	-	-	7,268
Provision for loan losses	3,638	(411)	2,333	(2)	2,370	352	8,280
Other	2,786	6,239	(4,068)	-	43	-	5,000
Balance at June 30, 2020	<u>\$ 3,712,660</u>	<u>\$ 194,277</u>	<u>\$ 78,610</u>	<u>\$ 793</u>	<u>\$ 2,437</u>	<u>\$ 16,223</u>	<u>\$ 4,005,000</u>
Balance at December 31, 2019	\$ 3,784,209	\$ 427,935	\$ 66,446	\$ 817	\$ -	\$ 15,593	\$ 4,295,000
Charge-offs	(110,326)	(247,696)	-	-	-	-	(358,022)
Recoveries	7,268	-	-	-	-	-	7,268
Provision for loan losses	28,723	7,799	16,232	(24)	2,394	630	55,754
Other	2,786	6,239	(4,068)	-	43	-	5,000
Balance at June 30, 2020	<u>\$ 3,712,660</u>	<u>\$ 194,277</u>	<u>\$ 78,610</u>	<u>\$ 793</u>	<u>\$ 2,437</u>	<u>\$ 16,223</u>	<u>\$ 4,005,000</u>
Ending Balance:							
Individually evaluated for impairment	\$ 35,340	\$ 38,033	\$ -	\$ -	\$ -	\$ -	\$ 73,373
Collectively evaluated for impairment	3,677,320	156,244	78,610	793	2,437	16,223	3,931,627
Balance at June 30, 2020	<u>\$ 3,712,660</u>	<u>\$ 194,277</u>	<u>\$ 78,610</u>	<u>\$ 793</u>	<u>\$ 2,437</u>	<u>\$ 16,223</u>	<u>\$ 4,005,000</u>
Balance at March 30, 2019	\$ 3,653,082	\$ 261,618	\$ 51,918	\$ 1,690	\$ 1	\$ 15,691	\$ 3,984,000
Charge-offs	(135,038)	-	-	-	-	-	(135,038)
Recoveries	920	-	-	-	-	-	920
Provision for loan losses	297,825	(72,324)	6,323	(867)	(1)	162	231,118
Balance at June 30, 2019	<u>\$ 3,816,789</u>	<u>\$ 189,294</u>	<u>\$ 58,241</u>	<u>\$ 823</u>	<u>\$ -</u>	<u>\$ 15,853</u>	<u>\$ 4,081,000</u>
Balance at December 31, 2018	\$ 3,708,667	\$ 243,636	\$ 40,895	\$ 1,819	\$ -	\$ 14,983	\$ 4,010,000
Charge-offs	(251,824)	-	-	-	-	-	(251,824)
Recoveries	1,825	-	-	-	-	-	1,825
Provision for loan losses	358,121	(54,342)	17,346	(996)	-	870	320,999
Balance at June 30, 2019	<u>\$ 3,816,789</u>	<u>\$ 189,294</u>	<u>\$ 58,241</u>	<u>\$ 823</u>	<u>\$ -</u>	<u>\$ 15,853</u>	<u>\$ 4,081,000</u>
Ending Balance:							
Individually evaluated for impairment	\$ 12,120	\$ 8,666	\$ -	\$ -	\$ -	\$ -	\$ 20,786
Collectively evaluated for impairment	3,804,669	180,627	58,241	823	-	15,854	4,060,214
Balance at June 30, 2019	<u>\$ 3,816,789</u>	<u>\$ 189,293</u>	<u>\$ 58,241</u>	<u>\$ 823</u>	<u>\$ -</u>	<u>\$ 15,854</u>	<u>\$ 4,081,000</u>

**NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES (continued):**

	Real Estate Mortgage	Production and Intermediate Term	Agribusiness	Communications	Energy and Water/Waste Water	Rural Residential Real Estate	Total
<b>Recorded Investments in Loans Outstanding:</b>							
Ending Balance at							
June 30, 2020	\$ 753,935,292	\$ 109,441,260	\$ 41,487,326	\$ 2,028,655	\$ 1,883,887	\$ 12,275,894	\$ 921,052,314
Individually evaluated for impairment	\$ 6,166,573	\$ 616,967	\$ -	\$ -	\$ -	\$ 154,031	\$ 6,937,571
Collectively evaluated for impairment	\$ 747,768,719	\$ 108,824,293	\$ 41,487,326	\$ 2,028,655	\$ 1,883,887	\$ 12,121,863	\$ 914,114,743
Ending Balance at							
December 31, 2019	\$ 725,280,018	\$ 108,427,318	\$ 41,183,854	\$ 2,038,617	\$ -	\$ 17,572,043	\$ 894,501,850
Individually evaluated for impairment	\$ 6,617,334	\$ 1,065,585	\$ -	\$ -	\$ -	\$ 272,461	\$ 7,955,380
Collectively evaluated for impairment	\$ 718,662,684	\$ 107,361,733	\$ 41,183,854	\$ 2,038,617	\$ -	\$ 17,299,582	\$ 886,546,470

**NOTE 3 — CAPITAL:**

The Association's board of directors has established a Capital Adequacy Plan (Plan) that includes the capital targets that are necessary to achieve the institution's capital adequacy goals as well as the minimum permanent capital standards. The Plan monitors projected dividends, equity retirements and other actions that may decrease the Association's permanent capital. In addition to factors that must be considered in meeting the minimum standards, the board of directors also monitors the following factors: capability of management; quality of operating policies, procedures and internal controls; quality and quantity of earnings; asset quality and the adequacy of the allowance for losses to absorb potential loss within the loan and lease portfolios; sufficiency of liquid funds; needs of an institution's customer base; and any other risk-oriented activities, such as funding and interest rate risk, potential obligations under joint and several liability, contingent and off-balance-sheet liabilities or other conditions warranting additional capital. At least quarterly, management reviews the Association's goals and objectives with the board.

**Regulatory Capitalization Requirements**

Risk-adjusted:	Regulatory Minimums	Conservation Buffer*	Total	As of June 30, 2020
Common equity tier 1 ratio	4.5%	2.5%	7.0%	13.7%
Tier 1 capital ratio	6.0%	2.5%	8.5%	13.7%
Total capital ratio	8.0%	2.5%	10.5%	14.2%
Permanent capital ratio	7.0%	0.0%	7.0%	13.8%
Non-risk-adjusted:				
Tier 1 leverage ratio	4.0%	1.0%	5.0%	12.4%
UREE leverage ratio	1.5%	0.0%	1.5%	13.7%

**NOTE 3 — CAPITAL (continued):**

<u>Risk-adjusted:</u>	<b>Regulatory Minimums</b>	<b>Conservation Buffer*</b>	<b>Total</b>	<b>As of December 31, 2019</b>
Common equity tier 1 ratio	4.5%	2.5%	7.0%	14.4%
Tier 1 capital ratio	6.0%	2.5%	8.5%	14.4%
Total capital ratio	8.0%	2.5%	10.5%	15.0%
Permanent capital ratio	7.0%	0.0%	7.0%	14.5%
<u>Non-risk-adjusted:</u>				
Tier 1 leverage ratio	4.0%	1.0%	5.0%	13.0%
UREE leverage ratio	1.5%	0.0%	1.5%	14.2%

Calculations of the risk-adjusted capital ratios as of June 30, 2020 and December 31, 2019 are included in the following table:

<u>June 30, 2020 (dollars in thousands)</u>	Common equity tier 1 ratio	Tier 1 capital ratio	Total capital ratio	Permanent capital ratio
<b>Numerator:</b>				
Unallocated retained earnings	125,641	125,641	125,641	125,641
Common Cooperative Equities:				
Statutory minimum purchased borrower stock	3,008	3,008	3,008	3,008
Allowance for loan losses and reserve for credit losses subject to certain limitations	-	-	4,137	-
Regulatory Adjustments and Deductions:				
Amount of allocated investments in other System institutions	(14,420)	(14,420)	(14,420)	(14,420)
	114,229	114,229	118,366	114,229
<b>Denominator:</b>				
Risk-adjusted assets excluding allowance	847,301	847,301	847,301	847,301
Regulatory Adjustments and Deductions:				
Regulatory deductions included in total capital	(14,420)	(14,420)	(14,420)	(14,420)
Allowance for loan losses	-	-	-	(4,102)
	832,881	832,881	832,881	828,779

<u>December 31, 2020 (dollars in thousands)</u>	Common equity tier 1 ratio	Tier 1 capital ratio	Total capital ratio	Permanent capital ratio
<b>Numerator:</b>				
Unallocated retained earnings	125,387	125,387	125,387	125,387
Common Cooperative Equities:				
Statutory minimum purchased borrower stock	2,933	2,933	2,933	2,933
Allowance for loan losses and reserve for credit losses subject to certain limitations	-	-	4,407	-
Regulatory Adjustments and Deductions:				
Amount of allocated investments in other System institutions	(13,170)	(13,170)	(13,170)	(13,170)
	115,150	115,150	119,557	115,150
<b>Denominator:</b>				
Risk-adjusted assets excluding allowance	810,496	810,496	810,496	810,496
Regulatory Adjustments and Deductions:				
Regulatory deductions included in total capital	(13,170)	(13,170)	(13,170)	(13,170)
Allowance for loan losses	-	-	-	(4,351)
	797,326	797,326	797,326	792,975

**NOTE 3 — CAPITAL (continued):**

Calculations of the non-risk-adjusted capital ratios as of June 30, 2020 and December 31, 2019 are included in the following table:

June 30, 2020 (dollars in thousands)	Tier 1 leverage ratio	UREE leverage ratio
Numerator:		
Unallocated retained earnings	125,641	125,641
Common Cooperative Equities:		
Statutory minimum purchased borrower stock	3,008	-
Regulatory Adjustments and Deductions:		
Amount of allocated investments in other System institutions	(14,420)	-
	114,229	125,641
Denominator:		
Total Assets	938,665	938,665
Regulatory Adjustments and Deductions:		
Regulatory deductions included in tier 1 capital	(18,123)	(18,123)
	920,542	920,542
December 31, 2019 (dollars in thousands)	Tier 1 leverage ratio	UREE leverage ratio
Numerator:		
Unallocated retained earnings	125,387	125,387
Common Cooperative Equities:		
Statutory minimum purchased borrower stock	2,933	-
Regulatory Adjustments and Deductions:		
Amount of allocated investments in other System institutions	(13,170)	-
	115,150	125,387
Denominator:		
Total Assets	904,091	904,091
Regulatory Adjustments and Deductions:		
Regulatory deductions included in tier 1 capital	(17,753)	(17,753)
	886,338	886,338

An additional component of equity is accumulated other comprehensive income, which is reported net of taxes, is as follows:

<b>Accum Other Comp Loss</b>			
<b>June 30, 2020</b>	<u>Before Tax</u>	<u>Deferred Tax</u>	<u>Net of Tax</u>
Nonpension postretirement benefits	\$ (223,834)	\$ -	\$ (223,972)
<b>Total</b>	<b>\$ (223,834)</b>	<b>\$ -</b>	<b>\$ (223,972)</b>
June 30, 2019	<u>Before Tax</u>	<u>Deferred Tax</u>	<u>Net of Tax</u>
Nonpension postretirement benefits	\$ (25,699)	\$ -	\$ (25,699)
<b>Total</b>	<b>\$ (25,699)</b>	<b>\$ -</b>	<b>\$ (25,699)</b>



**NOTE 3 — CAPITAL (continued):**

The Association's accumulated other comprehensive income (loss) relates entirely to its nonpension other postretirement benefits. Amortization of prior service (credits) cost and of actuarial (gain) loss are reflected in "Salaries and employee benefits" in the Consolidated Statements of Comprehensive Income. The following table summarizes the change in accumulated other comprehensive income (loss) for the six months ended June 30:

	<u>2020</u>	<u>2019</u>
Accumulated other comprehensive loss at January 1	\$ (224,110)	\$ (21,325)
Amortization of prior credit costs included in salaries and employee benefits	(4,340)	(4,344)
Amortization of actuarial loss included in salaries and employee benefits	4,616	-
Accumulated other comprehensive loss at June 30	<u>\$ (223,834)</u>	<u>\$ (25,669)</u>

**NOTE 4 — INCOME TAXES:**

Alabama Farm Credit, ACA conducts its business activities through two wholly-owned subsidiaries. Long-term mortgage lending activities are conducted through a wholly-owned FLCA subsidiary which is exempt from federal and state income tax. Short- and intermediate-term lending activities are conducted through a wholly-owned PCA subsidiary. The PCA subsidiary and the ACA holding company are subject to income tax. Alabama Farm Credit, ACA operates as a cooperative that qualifies for tax treatment under Subchapter T of the Internal Revenue Code. Accordingly, under specified conditions, Alabama Farm Credit, ACA can exclude from taxable income amounts distributed as qualified patronage dividends in the form of cash, stock or allocated retained earnings. Provisions for income taxes are made only on those taxable earnings that will not be distributed as qualified patronage dividends. Deferred taxes are recorded at the tax effect of all temporary differences based on the assumption that such temporary differences are retained by the institution and will therefore impact future tax payments. A valuation allowance is provided against deferred tax assets to the extent that it is more likely than not (more than 50 percent probability), based on management's estimate, that they will not be realized.

**NOTE 5 — FAIR VALUE MEASUREMENTS:**

FASB guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. See Note 13 to the 2019 Annual Report to Stockholders for a more complete description.

Assets and liabilities measured at fair value on a recurring basis are summarized below:

<u>June 30, 2020</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Assets:				
Assets held in nonqualified benefit trusts	\$ 88,686	\$ -	\$ -	\$ 88,686
Total assets	<u>88,686</u>	<u>-</u>	<u>-</u>	<u>88,686</u>
<u>December 31, 2019</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Assets:				
Assets held in nonqualified benefit trusts	\$ 90,544	\$ -	\$ -	\$ 90,544
Total assets	<u>90,544</u>	<u>-</u>	<u>-</u>	<u>90,544</u>

## NOTE 5 — FAIR VALUE MEASUREMENTS (continued):

Assets and liabilities measured at fair value on a nonrecurring basis for each of the fair value hierarchy values are summarized below:

<u>June 30, 2020</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>	<u>Total Losses</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>		
Assets:					
Loans*	\$ -	\$ -	\$ 608,242	\$ 608,242	\$ -
Other property owned	-	-	452,150	452,150	(27,613)
<u>December 31, 2019</u>					
	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>	<u>Total Losses</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>		
Assets:					
Loans*	\$ -	\$ -	\$ 1,204,381	\$ 1,204,381	\$ -
Other property owned	-	-	947,147	947,147	(39,805)

\*Represents the fair value of certain loans that were evaluated for impairment under the authoritative guidance “Accounting by Creditors for Impairment of a Loan.” The fair value was based upon the underlying collateral since these were collateral-dependent loans for which real estate is the collateral.

### Valuation Techniques

As more fully discussed in Note 13 to the 2019 Annual Report to Stockholders, authoritative guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following represent a brief summary of the valuation techniques used for the Association’s assets and liabilities. For a more complete description, see Notes to the 2019 Annual Report to Stockholders.

#### *Assets Held in Nonqualified Benefits Trusts*

Assets held in trust funds related to deferred compensation and supplemental retirement plans are classified within Level 1. The trust funds include investments that are actively traded and have quoted net asset values that are observable in the marketplace.

#### *Loans Evaluated for Impairment*

For certain loans evaluated for impairment under FASB impairment guidance, the fair value is based upon the underlying collateral since the loans are collateral-dependent loans for which real estate is the collateral. The fair value measurement process uses independent appraisals and other market-based information, but in many cases it also requires significant input based on management’s knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters. As a result, a majority of these loans have fair value measurements that fall within Level 3 of the fair value hierarchy. When the value of the real estate, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. The fair value of these loans would fall under Level 2 of the hierarchy if the process uses independent appraisals and other market-based information.

#### *Other Property Owned*

Other property owned is generally classified as Level 3 of the fair value hierarchy. The process for measuring the fair value of the other property owned involves the use of independent appraisals and other market-based information. Costs to sell represent transaction costs and are not included as a component of the asset’s fair value. As a result, these fair value measurements fall within Level 3 of the hierarchy.

#### *Cash*

For cash, the carrying amount is a reasonable estimate of fair value.

#### *Loans*

Fair value is estimated by discounting the expected future cash flows using the associations’ current interest rates at which similar loans would be made to borrowers with similar credit risk. The discount rates are based on the associations’ current loan origination rates as well as management’s estimates of credit risk. Management has no basis to determine whether the fair values presented would be indicative of the value negotiated in an actual sale and could be less.

**NOTE 5 — FAIR VALUE MEASUREMENTS (continued):**

For purposes of estimating fair value of accruing loans, the loan portfolio is segregated into pools of loans with homogeneous characteristics. Expected future cash flows, primarily based on contractual terms, and interest rates reflecting appropriate credit risk are separately determined for each individual pool.

The fair value of loans in nonaccrual status that are current as to principal and interest is estimated as described above, with appropriately higher interest rates which reflect the uncertainty of continued cash flows. For collateral-dependent impaired loans, it is assumed that collection will result only from the disposition of the underlying collateral.

*Commitments to Extend Credit*

The fair value of commitments is estimated using the fees currently charged for similar agreements, taking into account the remaining terms of the agreements and the creditworthiness of the counterparties. For fixed-rate loan commitments, estimated fair value also considers the difference between current levels of interest rates and the committed rates.

**NOTE 6 — EMPLOYEE BENEFIT PLANS:**

The following table summarizes the components of net periodic benefit costs of nonpension other postretirement employee benefits for the three and six months ended June 30:

Three months ended June 30 :

	Other Benefits	
	2020	2019
Service cost	\$ 9,626	\$ 7,228
Interest cost	17,342	20,686
Amortization of prior service (credits) costs	(2,171)	(2,171)
Amortization of net actuarial (gain) loss	2,307	-
Net periodic benefit cost	<u>\$ 27,104</u>	<u>\$ 25,743</u>

Six months ended June 30 :

	Other Benefits	
	2020	2019
Service cost	\$ 19,252	\$ 14,456
Interest cost	34,684	41,372
Amortization of prior service (credits) costs	(4,342)	(4,342)
Amortization of net actuarial (gain) loss	4,614	-
Net periodic benefit cost	<u>\$ 54,208</u>	<u>\$ 51,486</u>

The structure of the district's defined benefit pension plan is characterized as multiemployer since the assets, liabilities and cost of the plan are not segregated or separately accounted for by participating employers (Bank and associations). The Association recognizes its amortized annual contributions to the plan as an expense. The Association previously disclosed in its financial statements for the year ended December 31, 2019, that it expected to contribute \$51,612 to the district's defined benefit pension plan in 2020. As of June 30, 2020, \$25,342 of contributions have been made. The Association presently anticipates contributing an additional \$25,806 to fund the defined benefit pension plan in 2020 for a total of \$51,148. The Association's liability for the unfunded accumulated obligation for these benefits at June 30, 2020, was \$2,064,836 and is included in "Other Liabilities" on the balance sheet.

The components of net periodic benefit cost other than the service cost component are included in the line item "other components of net periodic postretirement benefit cost" in the income statement.

**NOTE 7 — COMMITMENTS AND CONTINGENT LIABILITIES:**

The Association is involved in various legal proceedings in the normal course of business. In the opinion of legal counsel and management, there are no legal proceedings at this time that are likely to materially affect the Association.

**NOTE 8 — SUBSEQUENT EVENTS:**

The Association has evaluated subsequent events through August 6, 2020, which is the date the financial statements were issued. There are no other significant events requiring disclosure as of August 6, 2020.