

**ALABAMA FARM CREDIT, ACA**

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**2020  
Quarterly Report  
Third Quarter**



**For the Quarter Ended September 30, 2020**

## REPORT OF MANAGEMENT

The undersigned certify that we have reviewed this report, that it has been prepared in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate and complete to the best of our knowledge and belief.



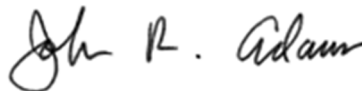
Mel Koller, Chief Executive Officer/President  
*November 5, 2020*



Matthew Christjohn, DVM, Chairman, Board of Directors  
*November 5, 2020*



Heather Smith, Interim Chief Financial Officer/Controller  
*November 5, 2020*



John R. Adams, CPA, Chairman, Audit Committee  
*November 5, 2020*

# *Third Quarter 2020 Financial Report*

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**ASSOCIATION NEW MODEL  
MANAGEMENT’S DISCUSSION AND ANALYSIS**  
*(dollars in thousands, except as noted)*

The following commentary reviews the financial performance of the Alabama Farm Credit, ACA (Agricultural Credit Association), referred to as the Association, for the three and nine months ended September 30, 2020. These comments should be read in conjunction with the accompanying financial statements and the December 31, 2019 Annual Report to Stockholders.

The Association is a member of the Farm Credit System (System), a nationwide network of cooperatively owned financial institutions established by and subject to the provisions of the Farm Credit Act of 1971, as amended, and the regulations of the Farm Credit Administration (FCA) promulgated thereunder.

The consolidated financial statements comprise the operations of the ACA and its wholly-owned subsidiaries. The consolidated financial statements were prepared under the oversight of the Association’s audit committee.

**Significant Events**

In January 2020, the Association approved a patronage distribution to its stockholders. The Association was able to distribute \$9,880,431 to its members due to strong earnings during 2019. The distribution was made in March 2020.

**Loan Portfolio**

The Association makes and services loans to farmers, ranchers, rural homeowners and certain farm-related businesses. The Association’s loan volume consists of long-term farm mortgage loans, production and intermediate term loans, and farm-related business loans. These loans are available to eligible borrowers with competitive fixed, adjustable and indexed-based interest rates with loan maturities ranging up to 30 years. Loans serviced by the Association offer several installment payment cycles, the timing of which usually coincides with seasonal cash-flow capabilities of the borrower.

Total loans outstanding at September 30, 2020, including nonaccrual loans, were \$940,718,754 compared to \$884,970,381 at December 31, 2019, reflecting an increase of 6.3 percent. A summary of credit quality at September 30, 2020, compared to December 31, 2019 is as follows:

	<b>September 30, 2020</b>	<b>December 31, 2019</b>
Total loans		
Acceptable	<b>97.2</b>	97.6
OAEM	<b>1.4</b>	1.0
Substandard/doubtful	<b>1.4</b>	1.4
	<b>100.0</b> %	<b>100.0</b> %

The Association’s largest commodity concentration in its loan portfolio continues to be poultry, which is approximately 45.3 percent or \$426,857,205. The Association has 31.4 percent of its poultry portfolio guaranteed, which helps to reduce loss exposure in this commodity. The industry has stable demand for poultry products. Production in 2020 declined during the start of the Coronavirus; however, recent production levels have returned to more typical levels. The Association continues to experience some isolated concerns in its portfolio as evidenced by some due date changes to better match the individual growers’ batch sales. Management feels that this loan servicing is due primarily to changes in poultry markets where integrators are adjusting their bird size/placements as the market dictates. Management anticipates these concerns will correct themselves with the stable demand for poultry.

Avian Influenza, or bird flu, continues to be of concern to the Association, however, there have been no known Avian Influenza cases in 2020 within the Association’s territory. The State Department of Agriculture and Industries, as well as all poultry integrators, have mandatory strict biosecurity requirements for all farms. The Association also has bio security guidelines for poultry farm inspections during high risk conditions. The Association will continue to monitor any changes regarding outbreaks and any impact to the loan portfolio on an ongoing basis during the upcoming winter months.

Agricultural income has been stable to improving over the past few years, with good growing conditions and commodity prices. Weather conditions in 2020 have seen above average moisture over most of the Association’s territory and cow/calf prices are expected hold steady or decline slightly for the remainder of 2020.

Prices for utilities, gas, electricity and water continue to put downward pressure on the growers’ net income. This is somewhat offset by previous and projected increases in grower contracts paid by all the major integrators within the Association’s territory. Poultry

farm sales for the remainder of 2020 are projected to remain stable. Feed costs to the integrators are also expected to remain at a more normal or reasonable level for the remainder of 2020, due to lower costs for corn and soybeans.

Timber markets for the remainder of 2020 are expected to improve with industry leaders projecting increasing demand for wood products. The new pine lumber mill in Demopolis, Alabama has commenced production, along with the announcement of Georgia-Pacific to build a new lumber production facility in Talladega, Alabama. These projects have increased demand and has helped prices for pine saw timber within Central and West Central Alabama, along with an increase in demand from overseas markets.

Overall land values have seen a slight improvement or remained stable in most all areas of the Association's territory based on the current economic climate. The agricultural economy, in general for the area, is expected to remain stable in 2020. The Association's credit quality remained steady at 98.7 percent non adverse loan volume at September 30, 2020.

The United States has been operating under a presidentially declared emergency since March 31, 2020 due to the Coronavirus Disease 2019 (also referred to as COVID-19). During these unprecedented times, the Association continues to fulfill its mission to support agriculture and rural communities by providing access to reliable and consistent credit. Operationally, the Association continues to function as normal during these challenging times. The Association has witnessed the benefits of past and current technology initiatives which allowed Association personnel to work remotely and support both their families and their customer base. As it relates to the Association's internal controls over financial reporting and disclosure controls and procedures, the controls and procedures continue to operate effectively and no material changes to the controls or financial systems have occurred or are contemplated.

The overall impact of COVID-19 is evolving rapidly, and future events are uncertain. Challenging economic conditions are likely ahead, however, as COVID-19 has caused many countries, including the U.S., to impose restrictions on travel and public gatherings. The Association is currently assessing the potential impact of COVID-19 on the economy of our Association's territory and will continue to closely monitor the situation in the coming quarter.

Farmers in the Association's territory utilize risk management tools, such as federally sponsored crop insurance programs and forward futures, options contracts, to mitigate risk and enhance margins. The Association's portfolio continues to be supported by strong credit quality, adequate levels of capital, low advance rates, and diversification.

With a favorable lending package, we are prepared to experience steady growth in the years ahead. We will continue to work with our borrowers as all market segments make corrections with minimal restructuring. We will also continue to work within our policies and procedures to mitigate any risk that may arise. The Association's remaining 2020 goal will be to increase its presence in the agricultural and rural credit market and uphold its position as the premier agricultural lender for the area. The Association intends to maintain the same emphasis on providing sound, constructive, short-, intermediate- and long-term credit to the agricultural and rural sector within its territory.

## Risk Exposure

High-risk assets include nonaccrual loans, loans that are past due 90 days or more and still accruing interest, formally restructured loans and other property owned. The following table illustrates the Association's components and trends of high-risk assets.

	<u>September 30, 2020</u>		<u>December 31, 2019</u>	
	<u>Amount</u>	<u>%</u>	<u>Amount</u>	<u>%</u>
Nonaccrual	\$ 4,270,778	74.6%	\$ 7,014,680	79.0%
90 days past due and still accruing interest	267,878	4.6%	145,715	1.6%
Formally restructured	739,494	12.9%	802,565	9.0%
Other property owned, net	450,400	7.9%	919,973	10.4%
Total	<u>\$ 5,728,550</u>	<u>100.0%</u>	<u>\$ 8,882,933</u>	<u>100.0%</u>

High-risk assets decreased by \$3,154,383, or 35.5 percent, primarily due to the decrease in nonaccrual loans, a decrease in other property owned, net, an increase in loans 90 days past due and still accruing interest, and a decrease in loans formally restructured. Nonaccrual loans as a percentage of total loans outstanding were 0.5 percent at September 30, 2020, compared to 0.8 percent at December 31, 2019. Since December 31, 2019, the Association moved 5 loans, to 4 borrowers, totaling \$792,008 to nonaccrual status due to delinquency and cash flow issues. Additionally, the Association acquired two properties totaling \$513,930 and have written down the value of one property totaling \$34,460 based on current sales contracts executed. The Association had disposed of four properties during the nine months ended September 30, 2020. At September 30, 2020, the Association held one property totaling \$450,400, which consisted primarily of approximately 25.3 acres of land. Management continues to be alert to portfolio trends and has attempted to identify and report problem loans as quickly as possible. Management strives to implement proactive steps and allocate resources to work with distressed borrowers to either work through temporary repayment problems or to orderly liquidate collateral to repay the loan when the borrower's operation is no longer viable.

Impaired loans consist of all high-risk assets except other property owned. At September 30, 2020 and December 31, 2019, loans that were considered impaired were \$5,278,150 and \$7,962,960, respectively, representing 0.6 percent and 0.9 percent of total loan volume, respectively. The Association recorded \$398,439 in charge-offs and \$7,268 in recoveries for the nine months ended September 30, 2020, and \$284,617 in charge-offs and \$1,825 in recoveries for the same period in 2019. The Association's allowance for loan losses was 0.4 and 0.5 percent of total loans outstanding as of September 30, 2020 and December 31, 2019, respectively.

Counterparty risk is continually monitored by management of the Association. The Association's primary counterparty risk comes from participation loans and from the poultry integrators to which its borrowers are associated. The Association has participation loans with other Farm Credit Associations and Farm Credit Banks, all of which are currently performing. Additionally, because the Association's portfolio has approximately a 45.3 percent concentration in poultry, it mitigates its inherent risks with poultry and the integrators by heavy utilization of government guarantees. Also, the Association's lending territory has multiple integrators which would minimize the risk of counterparty failure or lack of performance. Management analyzes the financial position and performance of these integrators by regularly gathering updated financials and other reports that are made available to the public.

As disclosed in the Association's 2019 Annual Report, it is management's assertion that the allowance coverage is adequate based on historical losses, portfolio stress testing, risk analysis, mitigation of losses due to having first lien real estate with minimal price appreciation and having approximately \$143.4 million, or 15.2 percent, of its portfolio government guaranteed at September 30, 2020. Management continuously monitors high-risk assets in an effort to reduce their impact on the Association and will continue to work with all the Association's high-risk borrowers to receive full payment on the debt. Except for the relationship between installment due date and seasonal cash-flow capabilities of the borrower, the Association is not affected by any seasonal characteristics. The factors affecting the operations of the Association are the same factors that would affect any agricultural lender.

## Results of Operations

The Association had net income of \$4,715,236 and \$13,394,465 for the three and nine months ended September 30, 2020, as compared to net income of \$3,451,524 and \$10,905,138 for the same period in 2019, reflecting an increase of 36.6% and 22.8%. Net interest income was \$6,666,667 and \$18,768,507 for the three and nine months ended September 30, 2020, compared to \$5,786,811 and \$17,147,428 for the same period in 2019.

	Nine months ended			
	September 30, 2020		September 20, 2019	
	Average Balance	Interest	Average Balance	Interest
Loans	\$ 907,999,034	\$ 34,597,609	\$ 819,119,299	\$ 33,706,380
Interest-bearing liabilities	800,788,693	15,829,102	715,705,005	16,558,952
Impact of capital	<u>\$ 107,210,341</u>		<u>\$ 103,414,294</u>	
Net interest income		<u>\$ 18,768,507</u>		<u>\$ 17,147,428</u>
	<u>2020 Average Yield</u>		<u>2019 Average Yield</u>	
Yield on loans	5.1%		5.5%	
Total yield on interest-earning assets	5.1%		5.5%	
Cost of interest-bearing liabilities	2.6%		3.1%	
Interest rate spread	2.4%		2.4%	
Net interest income as a percentage of average earning assets	2.8%		2.8%	

	Three months ended:		
	September 30, 2020 vs. September 30, 2019		
	Increase (decrease) due to		
	Volume	Rate	Total
Interest income - loans	\$ 3,660,742	\$ (2,769,513)	\$ 891,229
Interest expense	1,970,325	(2,700,175)	(729,850)
Net interest income	<u>\$ 1,690,417</u>	<u>\$ (69,338)</u>	<u>\$ 1,621,079</u>

Net interest income for the three months and nine months ended September 30, 2020, increased by \$879,856 and \$1,621,079, or 15.2 percent and 9.5 percent, respectively, from the same period in 2019, primarily due to an increase in average loan volume and a decrease in cost of funds on the Association's note with the Farm Credit Bank of Texas, offset by an increase in average outstanding debt and a decrease in interest rates. Average loan volume for the first nine months of 2020 was \$907,999,034, compared to \$819,119,299 for the same period of 2019. The average net interest rate spread on the loan portfolio for the first nine months of both 2020 and 2019 was 2.4 percent.

Noninterest income for the three months and nine months ended September 30, 2020 increased by \$346,263 and \$1,227,849, or 38.4 percent and 45.8 percent, as compared to the same periods in 2019. This increase was due primarily to the Association's increase in patronage income and loan fees. Additionally, the Association received a distribution from the FCSIC Captive Savings during the nine months ended September 30, 2020 that was not receiving during the same period of 2019.

Noninterest expenses for the three and nine months ended September 30, 2020 increased by \$209,783 and \$872,222, or 7.2 percent and 10.5 percent, respectively, as compared to the same period in 2019. The increases were due primarily to increases in purchased services and salaries and employee benefits. The increase in purchased services was due to increased accounting and auditing expenses, attorney fees and other contract services that were not incurred in the prior year. The increase in salaries and employee benefits is due primarily to accommodate the Association's above market-rate growth of approximately 30 percent over the past three years and allows the Association to continue operate in a safe and sound control environment.

The Association's annualized return on average assets for the nine months ended September 30, 2020, was 1.9 percent compared to 1.8 percent for the same period in 2019. The Association's annualized return on average equity for the nine months ended September 30, 2020, was 13.8 percent compared to 11.8 percent for the same period in 2019.

### Liquidity and Funding Sources

The Association secures the majority of its lendable funds from the Farm Credit Bank of Texas (the Bank), which obtains its funds through the issuance of System-wide obligations and with lendable equity. The following schedule summarizes the Association's borrowings.

	September 30, 2020	December 31, 2019
Note payable to the bank	\$ 833,569,188	\$ 773,309,208
Accrued interest on note payable	1,508,727	1,988,958
Total	<u>\$ 835,077,915</u>	<u>\$ 775,298,166</u>

The Association operates under a general financing agreement (GFA) with the Bank. The current GFA is effective through September 30, 2023. The primary source of liquidity and funding for the Association is a direct loan from the Bank. The outstanding balance of \$833,569,188 as of September 30, 2020, is recorded as a liability on the Association's balance sheet. The note carried a weighted average interest rate of 2.1 percent at September 30, 2020. The indebtedness is collateralized by a pledge of substantially all the Association's assets to the Bank and is governed by the general financing agreement. The increase in note payable to the Bank and related accrued interest payable since December 31, 2019, is due to the Association's increase in the Association's loan portfolio as a result of increased loan demand in its 27-county territory and increase in capital market loans. The Association's own funds, which represent the amount of the Association's loan portfolio funded by the Association's equity, were \$107,295,509 at September 30, 2020. The maximum amount the Association may borrow from the Bank as of September 30, 2020, was \$1,010,000,000 as defined by the GFA. The indebtedness continues in effect until the expiration date of the GFA, which is September 30, 2021, unless sooner terminated by the Bank upon the occurrence of an event of default, or by the Association, in the event of a breach of this agreement by the Bank, upon giving the Bank 30 calendar days' prior written notice, or in all other circumstances, upon giving the Bank 120 days' prior written notice.

### Capital Resources

The Association's capital position increased by \$13,496,734 at September 30, 2020, compared to December 31, 2019. The Association's debt as a percentage of members' equity was 6.2:1 as of September 30, 2020, compared to 6.4:1 as of December 31, 2019.

Risk-adjusted:	Regulatory Minimums	Conservation Buffer*	Total	As of September 30, 2020
Common equity tier 1 ratio	4.5%	2.5%	7.0%	13.6%
Tier 1 capital ratio	6.0%	2.5%	8.5%	13.6%
Total capital ratio	8.0%	2.5%	10.5%	14.0%
Permanent capital ratio	7.0%	0.0%	7.0%	13.6%
<b>Non-risk-adjusted:</b>				
Tier 1 leverage ratio	4.0%	1.0%	5.0%	12.5%
UREE leverage ratio	1.5%	0.0%	1.5%	13.7%

Risk-adjusted:	Regulatory Minimums	Conservation Buffer*	Total	As of December 31, 2019
Common equity tier 1 ratio	4.5%	2.5%	7.0%	14.4%
Tier 1 capital ratio	6.0%	2.5%	8.5%	14.4%
Total capital ratio	8.0%	2.5%	10.5%	15.0%
Permanent capital ratio	7.0%	0.0%	7.0%	14.5%
<b>Non-risk-adjusted:</b>				
Tier 1 leverage ratio	4.0%	1.0%	5.0%	13.0%
UREE leverage ratio	1.5%	0.0%	1.5%	14.2%

Farm Credit Administration regulations require us to maintain minimums for various regulatory capital ratios. New regulations became effective January 1, 2017, which replaced the previously required core surplus and total surplus ratios with common equity tier 1, tier 1 capital, and total capital risk-based capital ratios. The new regulations also added tier 1 leverage and unallocated retained earnings and equivalents (UREE) ratios. The permanent capital ratio continues to remain in effect, with some modifications to align with the new regulations. As of September 30, 2020, the Association exceeded all regulatory capital requirements.

### Significant Recent Accounting Pronouncements

In March 2020, the Financial Accounting Standards Board (FASB) issued guidance entitled “Facilitation of the Effects of Reference Rate Reform on Financial Reporting.” The guidance provides optional expedients and exceptions for applying GAAP to contracts, hedging relationships and other transactions affected by reference rate reform. The guidance simplifies the accounting evaluation of contract modifications that replace a reference rate affected by reference rate reform and contemporaneous modifications of other contracts related to the replacement of the reference rate. With respect to hedge accounting, the guidance allows amendment of formal designation and documentation of hedging relationships in certain circumstances as a result of reference rate reform and provides additional expedients for different types of hedges, if certain criteria are met. The optional amendments are effective as of March 12, 2020, through December 31, 2022. The Association is evaluating the impact of adoption on the institution’s financial condition and its results of operations.

In December 2019, the Financial Accounting Standards Board (FASB) issued guidance entitled “Simplifying the Accounting for Income Taxes.” This guidance eliminates certain intra period tax allocations, foreign deferred tax recognition and interim period tax calculations. In addition, the guidance simplifies disclosure regarding capital and franchise taxes, the allocation of goodwill in business combinations, subsidiary financial statements and other disclosures. The new guidance is intended to eliminate and/or simplify certain aspects of income tax accounting that are complex or that require significant judgment in application or presentation. The guidance becomes effective for fiscal years beginning after December 15, 2021. Early adoption of the guidance is permitted, and the Association adopted this guidance on January 1, 2020. The adoption of this guidance did not materially impact the Association’s financial condition or results of operations.



In August 2018, FASB issued guidance entitled “Customer’s Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Cost.” The guidance aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). The accounting for the service element of a hosting arrangement that is a service contract is not affected by this guidance. This guidance became effective for interim and annual periods beginning after December 15, 2019. The guidance also requires an entity (customer) to expense the capitalized implementation costs of a hosting arrangement that is a service contract over the term of the hosting arrangement. It further specifies where to present expense and payments in the financial statements. The guidance is to be applied on a retrospective or prospective basis to all implementation costs incurred after the date of adoption. The adoption of this guidance did not materially impact the Association’s financial condition or its results of operations.

In August 2018, the FASB issued guidance entitled “Disclosure Framework — Changes to the Disclosure Requirements for Defined Benefit Plans.” The guidance modifies the disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. This guidance becomes effective for fiscal years ending after December 15, 2020. Early adoption is permitted. The guidance is to be applied on a retrospective basis for all periods. The adoption of this guidance will not impact the Association’s financial condition or its results of operations but will impact the employee benefit plan disclosures.

In August 2018, the FASB issued guidance entitled “Disclosure Framework — Changes to the Disclosure Requirements for Fair Value Measurement.” The guidance modifies the requirements on fair value measurements by removing, modifying or adding to the disclosures. This guidance became effective for interim and annual periods beginning after December 15, 2019. Early adoption was permitted, and an entity was permitted to early adopt any removal or modified disclosures and delay adoption of the additional disclosures until their effective date. The Association early adopted the removal and modified disclosures during the fourth quarter of 2018. The adoption of this guidance did not impact the Association’s financial condition or its results of operations but did impact the fair value measurements disclosures.

In June 2016, the FASB issued guidance entitled “Measurement of Credit Losses on Financial Instruments.” The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance was to become effective for interim and annual periods beginning after December 15, 2020, with early application permitted. In November 2019, the FASB issued an update that amends the mandatory effective date for this guidance for certain institutions. The change resulted from a change in the effective date philosophy that extends and simplifies the adoption by staggering the dates between large public entities and other entities. As a result of the change, the new credit loss standard, for those institutions qualifying for the delay, becomes effective for interim and annual reporting periods beginning after December 15, 2022, with early adoption permitted. The Association qualifies for the delay in the adoption date. The Association continues to evaluate the impact of adoption on the Association’s financial condition and its results of operations.

### **Relationship with the Farm Credit Bank of Texas**

The Association’s financial condition may be impacted by factors that affect the Bank. The financial condition and results of operations of the Bank may materially affect the stockholder’s investment in the Association. The Management’s Discussion and Analysis and Notes to Financial Statements contained in the 2019 Annual Report of Association New Model more fully describe the Association’s relationship with the Bank.

The annual and quarterly stockholder reports of the Bank are available free of charge, upon request. These reports can be obtained by writing to Farm Credit Bank of Texas, Corporate Communications, P.O. Box 202590, Austin, Texas 78720, or by calling (512) 483-9204. The annual and quarterly stockholder reports for the Bank are also available on its website at [www.farmcreditbank.com](http://www.farmcreditbank.com).

The Association’s quarterly stockholder reports are also available free of charge, upon request. These reports can be obtained by writing to Alabama Farm Credit, ACA, P.O. Box 639, Cullman, Alabama 35056 or calling (256) 737-7128. The annual and quarterly stockholder reports for the Association are also available on its website at [www.alabamafarmcredit.com](http://www.alabamafarmcredit.com). Copies of the Association’s quarterly stockholder reports can also be requested by e-mailing [heather.smith@alabamafarmcredit.com](mailto:heather.smith@alabamafarmcredit.com).

**ALABAMA FARM CREDIT, ACA**

**CONSOLIDATED BALANCE SHEET**

	<b>September 30, 2020 (unaudited)</b>	<b>December 31, 2019</b>
<b><u>ASSETS</u></b>		
Cash	\$ 29,967	\$ 11,941
Loans	940,718,754	884,970,381
Less: allowance for loan losses	4,015,970	4,295,000
Net loans	<u>936,702,784</u>	<u>880,675,381</u>
Accrued interest receivable	11,300,631	9,531,469
Investment in and receivable from the Farm		
Credit Bank of Texas:		
Capital stock	14,420,355	14,420,355
Other	3,548,893	1,488,780
Other property owned, net	450,400	919,973
Premises and equipment, net	8,356,648	5,244,611
Other assets	1,003,684	954,503
Total assets	<u><u>\$ 975,813,362</u></u>	<u><u>\$ 913,247,013</u></u>
<b><u>LIABILITIES</u></b>		
Note payable to the Farm Credit Bank of Texas	\$ 833,569,188	\$ 773,309,208
Accrued interest payable	1,508,727	1,988,958
Drafts outstanding	167	764,851
Patronage distributions payable	1,401	9,881,855
Other liabilities	4,522,152	4,587,148
Total liabilities	<u><u>839,601,635</u></u>	<u><u>790,532,020</u></u>
<b><u>MEMBERS' EQUITY</u></b>		
Capital stock and participation certificates	3,054,735	2,952,910
Unallocated retained earnings	133,380,688	119,986,193
Accumulated other comprehensive loss	(223,696)	(224,110)
Total members' equity	<u>136,211,727</u>	<u>122,714,993</u>
Total liabilities and members' equity	<u><u>\$ 975,813,362</u></u>	<u><u>\$ 913,247,013</u></u>

The accompanying notes are an integral part of these combined financial statements.

ALABAMA FARM CREDIT, ACA

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(unaudited)

	Quarter Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
<b><u>INTEREST INCOME</u></b>				
Loans	\$ 11,435,863	\$ 11,595,674	\$ 34,597,609	\$ 33,706,380
<b><u>INTEREST EXPENSE</u></b>				
Note payable to the Farm Credit Bank of Texas	4,769,196	5,808,863	15,829,102	16,558,952
Net interest income	6,666,667	5,786,811	18,768,507	17,147,428
<b><u>PROVISION FOR LOAN LOSSES</u></b>				
	59,417	306,793	115,171	627,792
Net interest income after provision for loan losses	6,607,250	5,480,018	18,653,336	16,519,636
<b><u>NONINTEREST INCOME</u></b>				
Income from the Farm Credit Bank of Texas:				
Patronage income	988,695	753,923	2,916,120	2,123,127
Loan fees	253,609	119,410	609,774	297,270
Financially related services income	1,341	2,437	5,367	6,789
Gain on sale of premises and equipment, net	-	25,167	40,886	65,871
Other noninterest income	3,555	-	334,978	186,219
Total noninterest income	1,247,200	900,937	3,907,125	2,679,276
<b><u>NONINTEREST EXPENSES</u></b>				
Salaries and employee benefits	1,847,831	1,655,932	5,622,992	5,031,888
Directors' expense	50,393	118,384	218,085	322,175
Purchased services	207,174	240,470	757,454	518,503
Travel	120,432	243,281	325,048	487,081
Occupancy and equipment	186,832	136,747	477,270	378,733
Communications	63,140	57,537	194,525	161,167
Advertising	88,844	33,373	200,484	158,548
Public and member relations	142,623	51,233	250,548	218,829
Supervisory and exam expense	77,753	69,741	205,666	198,676
Insurance Fund premiums	179,586	129,296	429,674	375,695
Business insurance	29,986	31,426	99,458	94,874
Other components of net periodic postretirement benefit cost	17,478	18,515	52,434	55,545
Loss on other property owned, net	24,059	37,708	51,672	25,658
Other noninterest expense	103,083	105,788	280,686	266,402
Total noninterest expenses	3,139,214	2,929,431	9,165,996	8,293,774
<b>NET INCOME</b>	<b>4,715,236</b>	<b>3,451,524</b>	<b>13,394,465</b>	<b>10,905,138</b>
Other comprehensive income (loss):				
Change in postretirement benefit plans	138	(2,172)	414	(6,516)
<b>COMPREHENSIVE INCOME</b>	<b>\$ 4,715,374</b>	<b>\$ 3,449,352</b>	<b>\$ 13,394,879</b>	<b>\$ 10,898,622</b>

The accompanying notes are an integral part of these combined financial statements.

**ALABAMA FARM CREDIT, ACA**

**CONSOLIDATED STATEMENT OF CHANGES IN MEMBERS' EQUITY**  
(unaudited)

	<u>Capital Stock/ Participation Certificates</u>	<u>Retained Earnings Unallocated</u>	<u>Accumulated Other Comprehensive Income (Loss)</u>	<u>Total Members' Equity</u>
Balance at December 31, 2018	\$ 2,798,455	\$ 114,166,208	\$ (21,325)	\$ 116,943,338
Comprehensive income (loss)	-	10,905,138	(6,516)	10,898,622
Capital stock/participation certificates issued	347,700	-	-	347,700
Capital stock/participation certificates retired	(239,560)	-	-	(239,560)
Balance at September 30, 2019	<u>\$ 2,906,595</u>	<u>\$ 125,071,346</u>	<u>\$ (27,841)</u>	<u>\$ 127,950,100</u>
Balance at December 31, 2019	\$ 2,952,910	\$ 119,986,193	\$ (224,110)	\$ 122,714,993
Comprehensive income	-	13,394,465	414	13,394,879
Capital stock/participation certificates issued	394,835	-	-	394,835
Capital stock/participation certificates retired	(293,010)	-	-	(293,010)
Patronage refunds:				
Cash	-	30	-	30
<b>Balance at September 30, 2020</b>	<u><b>\$ 3,054,735</b></u>	<u><b>\$ 133,380,688</b></u>	<u><b>\$ (223,696)</b></u>	<u><b>\$ 136,211,727</b></u>

The accompanying notes are an integral part of these combined financial statements.

**ALABAMA FARM CREDIT, ACA**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

*Unaudited (dollar amounts in thousands, except per share amounts and as otherwise noted)*

**NOTE 1 — ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES:**

The Alabama Farm Credit, ACA (Agricultural Credit Association), referred to as the Association, is a member-owned cooperative that provides credit and credit-related services to or for the benefit of eligible borrowers/stockholders for qualified agricultural purposes. The Association serves the counties of Blount, Calhoun, Cherokee, Clay, Cleburne, Colbert, Cullman, DeKalb, Etowah, Fayette, Franklin, Jackson, Jefferson, Lamar, Lauderdale, Lawrence, Limestone, Madison, Marion, Marshall, Morgan, Randolph, Shelby, St. Clair, Talladega, Walker and Winston in the state of Alabama. The Association is a lending institution of the Farm Credit System (the System), which was established by Acts of Congress to meet the needs of American agriculture.

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. (GAAP) for interim financial information. Accordingly, they do not include all of the disclosures required by GAAP for annual financial statements and should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2019, as contained in the 2019 Annual Report to Stockholders.

In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary for a fair presentation of the interim financial condition and results of operations and conform with generally accepted accounting principles (GAAP), except for the inclusion of a statement of cash flows. GAAP require a business enterprise that provides a set of financial statements reporting both financial position and results of operations to also provide a statement of cash flows for each period for which results of operations are provided. In regulations issued by FCA, associations have the option to exclude statements of cash flows in interim financial statements. Therefore, the Association has elected not to include a statement of cash flows in these consolidated financial statements. These interim financial statements should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2019, as contained in the 2019 Annual Report to Stockholders. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year ending December 31, 2020. Descriptions of the significant accounting policies are included in the 2019 Annual Report to Stockholders. In the opinion of management, these policies and the presentation of the interim financial condition and results of operations conform with GAAP and prevailing practices within the banking industry.

In March 2020, the Financial Accounting Standards Board (FASB) issued guidance entitled “Facilitation of the Effects of Reference Rate Reform on Financial Reporting.” The guidance provides optional expedients and exceptions for applying GAAP to contracts, hedging relationships and other transactions affected by reference rate reform. The guidance simplifies the accounting evaluation of contract modifications that replace a reference rate affected by reference rate reform and contemporaneous modifications of other contracts related to the replacement of the reference rate. With respect to hedge accounting, the guidance allows amendment of formal designation and documentation of hedging relationships in certain circumstances as a result of reference rate reform and provides additional expedients for different types of hedges, if certain criteria are met. The optional amendments are effective as of March 12, 2020, through December 31, 2022. The Association is evaluating the impact of adoption on the institution’s financial condition and its results of operations.

In December 2019, the FASB issued guidance entitled “Simplifying the Accounting for Income Taxes.” This guidance eliminates certain intra period tax allocations, foreign deferred tax recognition and interim period tax calculations. In addition, the guidance simplifies disclosure regarding capital and franchise taxes, the allocation of goodwill in business combinations, subsidiary financial statements and other disclosures. The new guidance is intended to eliminate and/or simplify certain aspects of income tax accounting that are complex or that require significant judgment in application or presentation. The guidance becomes effective for fiscal years beginning after December 15, 2021. Early adoption of the guidance is permitted, and the institution adopted this guidance on January 1, 2020. The adoption of this guidance did not materially impact the Association’s financial condition or results of operations.

In August 2018, FASB issued guidance entitled “Customer’s Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Cost.” The guidance aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). The accounting for the service element of a hosting arrangement that is a service contract is not affected by this guidance. This guidance became effective for interim and annual periods beginning after December 15, 2019. The guidance also requires an entity (customer) to expense the capitalized implementation costs of a hosting arrangement that is a service contract over the term of the hosting arrangement. It further specifies where to present expense and payments in the financial statements. The guidance is to be applied on a retrospective or prospective basis to all implementation costs incurred after the date of adoption. The adoption of this guidance did not materially impact the Association’s financial condition or its results of operations.

## **NOTE 1 — ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (continued):**

In August 2018, the FASB issued guidance entitled “Disclosure Framework — Changes to the Disclosure Requirements for Defined Benefit Plans.” The guidance modifies the disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. This guidance becomes effective for fiscal years ending after December 15, 2020. Early adoption is permitted. The guidance is to be applied on a retrospective basis for all periods. The adoption of this guidance will not impact the Association’s financial condition or its results of operations but will impact the employee benefit plan disclosures.

In August 2018, the FASB issued guidance entitled “Disclosure Framework — Changes to the Disclosure Requirements for Fair Value Measurement.” The guidance modifies the requirements on fair value measurements by removing, modifying or adding to the disclosures. This guidance became effective for interim and annual periods beginning after December 15, 2019. Early adoption was permitted, and an entity was permitted to early adopt any removal or modified disclosures and delay adoption of the additional disclosures until their effective date. The Association early adopted the removal and modified disclosures during the fourth quarter of 2018. The adoption of this guidance did not impact the Association’s financial condition or its results of operations but did impact the fair value measurements disclosures.

In June 2016, the FASB issued guidance entitled “Measurement of Credit Losses on Financial Instruments.” The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance was to become effective for interim and annual periods beginning after December 15, 2020, with early application permitted. In November 2019, the FASB issued an update that amends the mandatory effective date for this guidance for certain institutions. The change resulted from a change in the effective date philosophy that extends and simplifies the adoption by staggering the dates between large public entities and other entities. As a result of the change, the new credit loss standard, for those institutions qualifying for the delay, becomes effective for interim and annual reporting periods beginning after December 15, 2022, with early adoption permitted. The Association qualifies for the delay in the adoption date. The Association continues to evaluate the impact of adoption on the Association’s financial condition and its results of operations.

The consolidated financial statements comprise the operations of the ACA and its wholly-owned subsidiaries. The preparation of these consolidated financial statements requires the use of management’s estimates. The results for the nine months ended September 30, 2020, are not necessarily indicative of the results to be expected for the year ended December 31, 2019. Certain amounts in the prior period’s financial statements have been reclassified to conform to current financial statement presentation.

## NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES:

A summary of loans follows:

Loan Type	September 30, 2020	December 31, 2019
	Amount	Amount
Production agriculture:		
Real estate mortgage	\$ 771,550,225	\$ 717,351,760
Production and intermediate term	108,734,488	106,958,345
Agribusiness:		
Processing and marketing	37,508,216	39,059,508
Farm-related business	4,058,878	2,045,447
Loans to cooperatives	2,362,216	-
Rural residential real estate	12,618,094	17,516,906
Communication	2,023,612	2,038,415
Water and waste water	1,554,333	-
Energy	308,692	-
Total	<u>\$ 940,718,754</u>	<u>\$ 884,970,381</u>

The Association purchases or sells participation interests with other parties in order to diversify risk, manage loan volume and comply with Farm Credit Administration regulations. The following table presents information regarding the balances of participations purchased and sold at September 30, 2020:

	Other Farm Credit Institutions		Non-Farm Credit Institutions		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
	Agribusiness	\$ 36,508,996	\$ 5,738,216	\$ -	\$ -	\$ 36,508,996
Production and intermediate term	15,352,032	-	-	-	15,352,032	-
Communication	2,023,611	-	-	-	2,023,611	-
Water and waste water	1,554,333	-	-	-	1,554,333	-
Real estate mortgage	657,340	-	-	-	657,340	-
Energy	308,692	-	-	-	308,692	-
Total	<u>\$ 56,405,004</u>	<u>\$ 5,738,216</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 56,405,004</u>	<u>\$ 5,738,216</u>

The Association is authorized under the Farm Credit Act to accept “advance conditional payments” (ACPs) from borrowers. To the extent the borrower’s access to such ACPs is restricted and the legal right of setoff exists, the ACPs are netted against the borrower’s related loan balance. Unrestricted advance conditional payments are included in other liabilities. ACPs are not insured, and interest is generally paid by the Association on such balances. Balances of ACPs were \$34,434,196 and \$33,510,772 at September 30, 2020, and December 31, 2019, respectively.

**NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES (continued):**

Nonperforming assets (including related accrued interest) and related credit quality statistics are as follows:

	<b>September 30, 2020</b>	December 31, 2019
<b>Nonaccrual loans:</b>		
Real estate mortgage	\$ 3,512,760	\$ 5,818,982
Production and intermediate term	603,987	923,236
Rural residential real estate	154,031	272,462
Total nonaccrual loans	<u>4,270,778</u>	<u>7,014,680</u>
<b>Accruing restructured loans:</b>		
Real estate mortgage	739,494	802,565
Total accruing restructured loans	<u>739,494</u>	<u>802,565</u>
<b>Accruing loans 90 days or more past due:</b>		
Real estate mortgage	183,841	-
Production and intermediate term	84,037	145,715
Total accruing loans 90 days or more past due	<u>267,878</u>	<u>145,715</u>
Total nonperforming loans	5,278,150	7,962,960
Other property owned	450,400	919,973
Total nonperforming assets	<u>\$ 5,728,550</u>	<u>\$ 8,882,933</u>

One credit quality indicator utilized by the Association is the Farm Credit Administration Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable – assets are expected to be fully collectible and represent the highest quality;
- Other assets especially mentioned (OAEM) – assets are currently collectible but exhibit some potential weakness;
- Substandard – assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan;
- Doubtful – assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable; and
- Loss – assets are considered uncollectible.



**NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES (continued):**

The following table shows loans and related accrued interest as a percentage of total loans and related accrued interest receivable by loan type as of:

	<b>September 30, 2020</b>	<b>December 31, 2019</b>
Real estate mortgage		
Acceptable	97.4 %	97.9 %
OAEM	1.4	0.7
Substandard/doubtful	1.2	1.4
	<b>100.0</b>	100.0
Production and intermediate term		
Acceptable	97.4	97.5
OAEM	0.8	0.7
Substandard/doubtful	1.8	1.8
	<b>100.0</b>	100.0
Agribusiness		
Acceptable	98.2	93.4
OAEM	0.6	6.6
Substandard/doubtful	1.2	-
	<b>100.0</b>	100.0
Energy and water/waste water		
Acceptable	100.0	-
OAEM	-	-
Substandard/doubtful	-	-
	<b>100.0</b>	-
Communication		
Acceptable	100.0	100.0
OAEM	-	-
Substandard/doubtful	-	-
	<b>100.0</b>	100.0
Rural residential real estate		
Acceptable	98.8	98.0
OAEM	-	0.2
Substandard/doubtful	1.2	1.8
	<b>100.0</b>	100.0
Total loans		
Acceptable	97.2	97.6
OAEM	1.4	1.0
Substandard/doubtful	1.4	1.4
	<b>100.0 %</b>	<b>100.0 %</b>

## NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES (continued):

The following tables provide an age analysis of past due loans (including accrued interest) as of:

September 30, 2020	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Recorded Investment >90 Days and Accruing
Real estate mortgage	\$ 3,097,314	\$ 1,393,121	\$ 4,490,435	\$ 776,676,824	\$ 781,167,259	\$ 183,841
Production and intermediate term	660,434	246,202	906,636	109,315,868	110,222,504	84,037
Agribusiness:						
Processing and marketing	-	-	-	37,651,253	37,651,253	-
Farm-related business	-	-	-	4,064,854	4,064,854	-
Loans to cooperatives	-	-	-	2,363,508	2,363,508	-
Rural residential real estate	10,299	154,031	164,330	12,498,615	12,662,945	-
Communication	-	-	-	2,023,934	2,023,934	-
Water and waste water	-	-	-	1,554,426	1,554,426	-
Energy	-	-	-	308,702	308,702	-
<b>Total</b>	<b>\$ 3,768,047</b>	<b>\$ 1,793,354</b>	<b>\$ 5,561,401</b>	<b>\$ 946,457,984</b>	<b>\$ 952,019,385</b>	<b>\$ 267,878</b>
December 31, 2019	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Recorded Investment >90 Days and Accruing
Real estate mortgage	\$ 8,057,138	\$ 1,426,873	\$ 9,484,011	\$ 715,796,007	\$ 725,280,018	\$ -
Production and intermediate term	441,879	637,107	1,078,986	107,348,332	108,427,318	145,715
Agribusiness:						
Processing and marketing	-	-	-	39,129,264	39,129,264	-
Farm-related business	-	-	-	2,054,590	2,054,590	-
Rural residential real estate	39,374	-	39,374	17,532,669	17,572,043	-
Communication	-	-	-	2,038,617	2,038,617	-
<b>Total</b>	<b>\$ 8,538,391</b>	<b>\$ 2,063,980</b>	<b>\$ 10,602,371</b>	<b>\$ 883,899,479</b>	<b>\$ 894,501,850</b>	<b>\$ 145,715</b>

Note: The recorded investment in the receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges or acquisition costs, and may also reflect a previous direct write-down of the investment.

A restructuring of a debt constitutes a troubled debt restructuring if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Troubled debt restructurings (TDRs) are undertaken in order to improve the likelihood of recovery on the loan and may include, but are not limited to, forgiveness of principal or interest, interest rate reductions that are lower than the current market rate for new debt with similar risk, or significant term or payment extensions.

As of September 30, 2020, the total recorded investment of troubled debt restructured loans was \$1,256,655, including \$517,161 classified as nonaccrual and \$735,700 classified as accrual, with specific allowance for loan losses of \$4,311. Troubled debt restructurings are analyzed for allowance for loan losses using the specific analysis method. There were no commitments to lend funds to borrowers whose loan terms have been modified in a troubled debt restructuring at September 30, 2020 or December 31, 2019.

In restructurings where principal is forgiven, the amount of the forgiveness is immediately charged off. In restructurings where accrued interest is forgiven, the interest is reversed (if current year interest) or charged off (if prior year interest). There were no troubled debt restructurings during the three or nine months ended September 30, 2020.

The predominant form of concession granted for troubled debt restructuring includes the extension of terms due to cash flow constrictions enabling the borrower to fund the original payment amount. At times, these terms might be offset with incremental payments, collateral or new borrower guarantees, in which case we assess all the modified terms to determine if the overall modification qualifies as a troubled debt restructuring.

**NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES (continued):**

The following table provides information on outstanding loans restructured in troubled debt restructurings at period end. These loans are included as impaired loans in the impaired loan table at:

	Loans Modified as TDRs		TDRs in Nonaccrual Status*	
	September 30, 2020	December 31, 2019	September 30, 2020	December 31, 2019
Real estate mortgage	\$ 1,065,195	\$ 1,031,925	\$ 325,701	\$ 115,321
Production and intermediate term	191,460	192,180	191,460	192,180
Rural residential real estate	-	112,569	-	112,569
Total	<u>\$ 1,256,655</u>	<u>\$ 1,336,674</u>	<u>\$ 517,161</u>	<u>\$ 420,070</u>

\*represents the portion of loans modified as TDRs that are in nonaccrual status

There were no loans that met the account criteria as a troubled debt restructuring that occurred within the previous 12 months for which there was a subsequent payment default during the period. A payment default is defined as a payment that is 30 days past due after the date the loan was restructured.

Additional impaired loan information is as follows:

	September 30, 2020			December 31, 2019		
	Recorded Investment	Unpaid Principal Balance <sup>a</sup>	Related Allowance	Recorded Investment	Unpaid Principal Balance <sup>a</sup>	Related Allowance
Impaired loans with a related allowance for credit losses:						
Real estate mortgage	\$ 110,163	\$ 110,163	\$ 4,311	\$ 1,319,597	\$ 1,319,600	\$ 117,106
Production and intermediate term	80,969	80,969	28,457	257,184	257,184	255,294
Total	<u>\$ 191,132</u>	<u>\$ 191,132</u>	<u>\$ 32,768</u>	<u>\$ 1,576,781</u>	<u>\$ 1,576,784</u>	<u>\$ 372,400</u>
Impaired loans with no related allowance for credit losses:						
Real estate mortgage	\$4,313,846	\$ 4,350,785	\$ -	\$ 5,297,737	\$ 5,314,725	\$ -
Production and intermediate term	606,468	606,468	-	808,401	808,666	-
Rural residential real estate	154,031	154,129	-	272,461	272,600	-
Total	<u>\$5,074,345</u>	<u>\$ 5,111,382</u>	<u>\$ -</u>	<u>\$ 6,378,599</u>	<u>\$ 6,395,991</u>	<u>\$ -</u>
Total impaired loans:						
Real estate mortgage	\$4,424,009	\$ 4,460,948	\$ 4,311	\$6,617,334	\$6,634,325	\$ -
Production and intermediate term	687,437	687,437	28,457	1,065,585	1,065,850	-
Energy and water/waste water	154,031	154,129	-	272,461	272,600	-
Total	<u>\$5,265,477</u>	<u>\$ 5,302,514</u>	<u>\$ 32,768</u>	<u>\$ 7,955,380</u>	<u>\$ 7,972,775</u>	<u>\$ -</u>

<sup>a</sup> Unpaid principal balance represents the recorded principal balance of the loan.

**NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES (continued):**

	For the Three Months Ended				For the Nine Months Ended			
	September 30, 2020		September 30, 2019		September 30, 2020		September 30, 2019	
	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related allowance for credit losses:								
Real estate mortgage	\$ 111,492	\$ -	\$ 147,963	\$ -	\$ 93,535	\$ -	\$ 727,246	\$ -
Production and intermediate term	82,067	-	63,437	-	669,806	-	132,092	-
Total	\$ 193,559	\$ -	\$ 211,400	\$ -	\$ 763,341	\$ -	\$ 859,338	\$ -
Impaired loans with no related allowance for credit losses:								
Real estate mortgage	\$4,386,656	\$ 17,007	\$4,978,065	\$ 33,305	\$4,952,011	\$ 84,143	\$4,467,764	\$ 83,279
Production and intermediate term	616,381	1,753	769,402	3,420	662,564	2,520	260,077	8,475
Rural residential real estate	154,031	-	118,465	-	215,290	-	56,923	-
Total	\$5,157,068	\$ 18,760	\$5,865,932	\$ 36,725	\$5,829,865	\$ 86,663	\$4,784,764	\$ 91,754
Total impaired loans:								
Real estate mortgage	\$4,498,148	\$ 17,007	\$5,126,028	\$ 33,305	\$5,045,546	\$ 84,143	\$5,195,010	\$ 83,279
Production and intermediate term	698,448	1,753	832,839	3,420	1,332,370	2,520	392,169	8,475
Rural residential real estate	154,031	-	118,465	-	215,290	-	56,923	-
Total	\$5,350,627	\$ 18,760	\$6,077,332	\$ 36,725	\$6,593,206	\$ 86,663	\$5,644,102	\$ 91,754

## NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES (continued):

A summary of changes in the allowance for loan losses and period end recorded investment in loans is as follows:

	Real Estate Mortgage	Production and Intermediate Term	Agribusiness	Communications	Energy and Water/Waste Water	Rural Residential Real Estate	Total
<b>Allowance for Credit Losses:</b>							
Balance at June 30, 2020	\$ 3,712,660	\$ 194,277	\$ 78,610	\$ 793	\$ 2,437	\$ 16,223	\$ 4,005,000
Charge-offs	(28,667)	(11,750)	-	-	-	-	(40,417)
Recoveries	-	-	-	-	-	-	-
Provision for loan losses	18,221	5,727	39,057	(5)	(40)	(3,543)	59,417
Other	(482)	(637)	(6,914)	-	3	-	(8,030)
Balance at September 30, 2020	<u>\$ 3,701,732</u>	<u>\$ 187,617</u>	<u>\$ 110,753</u>	<u>\$ 788</u>	<u>\$ 2,400</u>	<u>\$ 12,680</u>	<u>\$ 4,015,970</u>
Balance at December 31, 2019	\$ 3,784,209	\$ 427,935	\$ 66,446	\$ 817	\$ -	\$ 15,593	\$ 4,295,000
Charge-offs	(138,993)	(259,446)	-	-	-	-	(398,439)
Recoveries	7,268	-	-	-	-	-	7,268
Provision for loan losses	46,944	13,526	55,289	(29)	2,354	(2,913)	115,171
Other	2,304	5,602	(10,982)	-	46	-	(3,030)
Balance at September 30, 2020	<u>\$ 3,701,732</u>	<u>\$ 187,617</u>	<u>\$ 110,753</u>	<u>\$ 788</u>	<u>\$ 2,400</u>	<u>\$ 12,680</u>	<u>\$ 4,015,970</u>
Ending Balance:							
Individually evaluated for impairment	\$ 4,311	\$ 28,457	\$ -	\$ -	\$ -	\$ -	\$ 32,768
Collectively evaluated for impairment	<u>3,697,420</u>	<u>159,160</u>	<u>110,753</u>	<u>788</u>	<u>2,400</u>	<u>12,681</u>	<u>3,983,202</u>
Balance at September 30, 2020	<u>\$ 3,701,731</u>	<u>\$ 187,617</u>	<u>\$ 110,753</u>	<u>\$ 788</u>	<u>\$ 2,400</u>	<u>\$ 12,681</u>	<u>\$ 4,015,970</u>
Balance at June 30, 2019	\$ 3,816,789	\$ 189,294	\$ 58,241	\$ 823	\$ -	\$ 15,853	\$ 4,081,000
Charge-offs	(32,793)	-	-	-	-	-	(32,793)
Provision for loan losses	74,674	228,084	3,969	(2)	-	68	306,793
Balance at September 30, 2019	<u>\$ 3,858,670</u>	<u>\$ 417,378</u>	<u>\$ 62,210</u>	<u>\$ 821</u>	<u>\$ -</u>	<u>\$ 15,921</u>	<u>\$ 4,355,000</u>
Balance at December 31, 2018	\$ 3,708,667	\$ 243,636	\$ 40,895	\$ 1,819	\$ -	\$ 14,983	\$ 4,010,000
Charge-offs	(284,617)	-	-	-	-	-	(284,617)
Recoveries	1,825	-	-	-	-	-	1,825
Provision for loan losses	432,795	173,742	21,315	(998)	-	938	627,792
Balance at September 30, 2019	<u>\$ 3,858,670</u>	<u>\$ 417,378</u>	<u>\$ 62,210</u>	<u>\$ 821</u>	<u>\$ -</u>	<u>\$ 15,921</u>	<u>\$ 4,355,000</u>
Ending Balance:							
Individually evaluated for impairment	\$ 18,293	\$ 238,681	\$ -	\$ -	\$ -	\$ -	\$ 256,974
Collectively evaluated for impairment	<u>3,840,377</u>	<u>178,697</u>	<u>62,210</u>	<u>821</u>	<u>-</u>	<u>15,921</u>	<u>4,098,026</u>
Balance at September 30, 2019	<u>\$ 3,858,670</u>	<u>\$ 417,378</u>	<u>\$ 62,210</u>	<u>\$ 821</u>	<u>\$ -</u>	<u>\$ 15,921</u>	<u>\$ 4,355,000</u>

**NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES (continued):**

	Real Estate Mortgage	Production and Intermediate Term	Agribusiness	Communications	Energy and Water/Waste Water	Rural Residential Real Estate	Total
<b>Recorded Investments in Loans Outstanding:</b>							
Ending Balance at							
September 30, 2020	\$781,167,260	\$ 110,222,504	\$ 44,079,614	\$ 2,023,934	\$ 1,863,128	\$12,662,945	\$952,019,385
Individually evaluated for impairment	\$ 4,424,010	\$ 687,436	\$ -	\$ -	\$ -	\$ 154,031	\$ 5,265,477
Collectively evaluated for impairment	\$776,743,250	\$ 109,535,068	\$ 44,079,614	\$ 2,023,934	\$ 1,863,128	\$12,508,914	\$946,753,908
Ending Balance at							
December 31, 2019	\$725,280,018	\$ 108,427,318	\$ 41,183,854	\$ 2,038,617	\$ -	\$17,572,043	\$894,501,850
Individually evaluated for impairment	\$ 6,617,334	\$ 1,065,585	\$ -	\$ -	\$ -	\$ 272,461	\$ 7,955,380
Collectively evaluated for impairment	\$718,662,684	\$ 107,361,733	\$ 41,183,854	\$ 2,038,617	\$ -	\$17,299,582	\$886,546,470

**NOTE 3 — CAPITAL:**

The Association's board of directors has established a Capital Adequacy Plan (Plan) that includes the capital targets that are necessary to achieve the institution's capital adequacy goals as well as the minimum permanent capital standards. The Plan monitors projected dividends, equity retirements and other actions that may decrease the Association's permanent capital. In addition to factors that must be considered in meeting the minimum standards, the board of directors also monitors the following factors: capability of management; quality of operating policies, procedures and internal controls; quality and quantity of earnings; asset quality and the adequacy of the allowance for losses to absorb potential loss within the loan and lease portfolios; sufficiency of liquid funds; needs of an institution's customer base; and any other risk-oriented activities, such as funding and interest rate risk, potential obligations under joint and several liability, contingent and off-balance-sheet liabilities or other conditions warranting additional capital. At least quarterly, management reviews the Association's goals and objectives with the board.

**Regulatory Capitalization Requirements**

Risk-adjusted:	Regulatory Conservation			As of September 30, 2020
	Minimums	Buffer*	Total	
Common equity tier 1 ratio	4.5%	2.5%	7.0%	13.6%
Tier 1 capital ratio	6.0%	2.5%	8.5%	13.6%
Total capital ratio	8.0%	2.5%	10.5%	14.0%
Permanent capital ratio	7.0%	0.0%	7.0%	13.6%
<b>Non-risk-adjusted:</b>				
Tier 1 leverage ratio	4.0%	1.0%	5.0%	12.5%
UREE leverage ratio	1.5%	0.0%	1.5%	13.7%

**NOTE 3 — CAPITAL (continued):**

Risk-adjusted:	Regulatory Minimums	Conservation Buffer*	Total	As of December 31, 2019
Common equity tier 1 ratio	4.5%	2.5%	7.0%	14.4%
Tier 1 capital ratio	6.0%	2.5%	8.5%	14.4%
Total capital ratio	8.0%	2.5%	10.5%	15.0%
Permanent capital ratio	7.0%	0.0%	7.0%	14.5%
<b>Non-risk-adjusted:</b>				
Tier 1 leverage ratio	4.0%	1.0%	5.0%	13.0%
UREE leverage ratio	1.5%	0.0%	1.5%	14.2%

Calculations of the risk-adjusted capital ratios as of September 30, 2020 and December 31, 2019 are included in the following table:

September 30, 2020 (dollars in thousands)	Common equity tier 1 ratio	Tier 1 capital ratio	Total capital ratio	Permanent capital ratio
<b>Numerator:</b>				
Unallocated retained earnings	129,438	129,438	129,438	129,438
Common Cooperative Equities:				
Statutory minimum purchased borrower stock	3,034	3,034	3,034	3,034
Allowance for loan losses and reserve for credit losses subject to certain limitations	-	-	4,004	-
Regulatory Adjustments and Deductions:				
Amount of allocated investments in other System institutions	(14,420)	(14,420)	(14,420)	(14,420)
	118,052	118,052	122,056	118,052
<b>Denominator:</b>				
Risk-adjusted assets excluding allowance	883,724	883,724	883,724	883,724
Regulatory Adjustments and Deductions:				
Regulatory deductions included in total capital	(14,420)	(14,420)	(14,420)	(14,420)
Allowance for loan losses	-	-	-	(3,974)
	869,304	869,304	869,304	865,330
<b>December 31, 2019 (dollars in thousands)</b>				
<b>Numerator:</b>				
Unallocated retained earnings	125,387	125,387	125,387	125,387
Common Cooperative Equities:				
Statutory minimum purchased borrower stock	2,933	2,933	2,933	2,933
Allowance for loan losses and reserve for credit losses subject to certain limitations	-	-	4,407	-
Regulatory Adjustments and Deductions:				
Amount of allocated investments in other System institutions	(13,170)	(13,170)	(13,170)	(13,170)
	115,150	115,150	119,557	115,150
<b>Denominator:</b>				
Risk-adjusted assets excluding allowance	810,496	810,496	810,496	810,496
Regulatory Adjustments and Deductions:				
Regulatory deductions included in total capital	(13,170)	(13,170)	(13,170)	(13,170)
Allowance for loan losses	-	-	-	(4,351)
	797,326	797,326	797,326	792,975

**NOTE 3 — CAPITAL (continued):**

Calculations of the non-risk-adjusted capital ratios as of September 30, 2020 and December 31, 2019 are included in the following table:

September 30, 2020 (dollars in thousands)	Tier 1 leverage ratio	UREE leverage ratio
Numerator:		
Unallocated retained earnings	129,438	129,438
Common Cooperative Equities:		
Statutory minimum purchased borrower stock	3,034	-
Regulatory Adjustments and Deductions:		
Amount of allocated investments in other System institutions	(14,420)	-
	118,052	129,438
Denominator:		
Total Assets	963,526	963,526
Regulatory Adjustments and Deductions:		
Regulatory deductions included in tier 1 capital	(19,092)	(19,092)
	944,434	944,434
December 31, 2019 (dollars in thousands)	Tier 1 leverage ratio	UREE leverage ratio
Numerator:		
Unallocated retained earnings	125,387	125,387
Common Cooperative Equities:		
Statutory minimum purchased borrower stock	2,933	-
Regulatory Adjustments and Deductions:		
Amount of allocated investments in other System institutions	(13,170)	-
	115,150	125,387
Denominator:		
Total Assets	904,091	904,091
Regulatory Adjustments and Deductions:		
Regulatory deductions included in tier 1 capital	(17,753)	(17,753)
	886,338	886,338



**NOTE 3 — CAPITAL (continued):**

An additional component of equity is accumulated other comprehensive income, which is reported net of taxes, is as follows:

<b>Accum Other Comp Loss</b>			
<b>September 30, 2020</b>	<b>Before Tax</b>	<b>Deferred Tax</b>	<b>Net of Tax</b>
Nonpension postretirement benefits	\$ (223,696)	\$ -	\$ (223,696)
<b>Total</b>	<b>\$ (223,696)</b>	<b>\$ -</b>	<b>\$ (223,696)</b>
September 30, 2019	Before Tax	Deferred Tax	Net of Tax
Nonpension postretirement benefits	\$ (27,841)	\$ -	\$ (27,841)
<b>Total</b>	<b>\$ (27,841)</b>	<b>\$ -</b>	<b>\$ (27,841)</b>

The Association's accumulated other comprehensive income (loss) relates entirely to its nonpension other postretirement benefits. Amortization of prior service (credits) cost and of actuarial (gain) loss are reflected in "Salaries and employee benefits" in the Consolidated Statements of Comprehensive Income. The following table summarizes the change in accumulated other comprehensive income (loss) for the nine months ended September 30:

	<b>2020</b>	<b>2019</b>
Accumulated other comprehensive loss at January 1	\$ (224,110)	\$ (21,325)
Amortization of prior service credit costs included in salaries and employee benefits	(6,510)	(6,516)
Amortization of actuarial loss included in salaries and employee benefits	<b>6,924</b>	-
Accumulated other comprehensive loss at September 30	<b>\$ (223,696)</b>	<b>\$ (27,841)</b>

**NOTE 4 — INCOME TAXES:**

Alabama Farm Credit, ACA conducts its business activities through two wholly-owned subsidiaries. Long-term mortgage lending activities are conducted through a wholly-owned FLCA subsidiary which is exempt from federal and state income tax. Short- and intermediate-term lending activities are conducted through a wholly-owned PCA subsidiary. The PCA subsidiary and the ACA holding company are subject to income tax. Alabama Farm Credit, ACA operates as a cooperative that qualifies for tax treatment under Subchapter T of the Internal Revenue Code. Accordingly, under specified conditions, Alabama Farm Credit, ACA can exclude from taxable income amounts distributed as qualified patronage dividends in the form of cash, stock or allocated retained earnings. Provisions for income taxes are made only on those taxable earnings that will not be distributed as qualified patronage dividends. Deferred taxes are recorded at the tax effect of all temporary differences based on the assumption that such temporary differences are retained by the institution and will therefore impact future tax payments. A valuation allowance is provided against deferred tax assets to the extent that it is more likely than not (more than 50 percent probability), based on management's estimate, that they will not be realized.

**NOTE 5 — FAIR VALUE MEASUREMENTS:**

FASB guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. See Note 13 to the 2019 Annual Report to Stockholders for a more complete description.

**NOTE 5 — FAIR VALUE MEASUREMENTS (continued):**

Assets and liabilities measured at fair value on a recurring basis are summarized below:

<u>September 30, 2020</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Assets:				
Assets held in nonqualified benefit trusts	<u>\$ 99,416</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 99,416</u>
Total assets	<u>99,416</u>	<u>-</u>	<u>-</u>	<u>99,416</u>
<u>December 31, 2019</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Assets:				
Assets held in nonqualified benefit trusts	<u>\$ 90,544</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 90,544</u>
Total assets	<u>90,544</u>	<u>-</u>	<u>-</u>	<u>90,544</u>

Assets and liabilities measured at fair value on a nonrecurring basis for each of the fair value hierarchy values are summarized below:

<u>September 30, 2020</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>	<u>Total Gains (Losses)</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>		
Assets:					
Loans*	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 158,364</u>	<u>\$ 158,364</u>	<u>\$ -</u>
Other property owned	<u>-</u>	<u>-</u>	<u>451,188</u>	<u>451,188</u>	<u>(51,672)</u>
<u>December 31, 2019</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>	<u>Total Gains (Losses)</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>		
Assets:					
Loans*	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,204,381</u>	<u>\$ 1,204,381</u>	<u>\$ -</u>
Other property owned	<u>-</u>	<u>-</u>	<u>947,147</u>	<u>947,147</u>	<u>(39,805)</u>

\*Represents the fair value of certain loans that were evaluated for impairment under the authoritative guidance “Accounting by Creditors for Impairment of a Loan.” The fair value was based upon the underlying collateral since these were collateral-dependent loans for which real estate is the collateral.

**Valuation Techniques**

As more fully discussed in Note 13 to the 2019 Annual Report to Stockholders, authoritative guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following represent a brief summary of the valuation techniques used for the Association’s assets and liabilities. For a more complete description, see Notes to the 2019 Annual Report to Stockholders.

*Assets Held in Nonqualified Benefits Trusts*

Assets held in trust funds related to deferred compensation and supplemental retirement plans are classified within Level 1. The trust funds include investments that are actively traded and have quoted net asset values that are observable in the marketplace.

*Loans Evaluated for Impairment*

For certain loans evaluated for impairment under FASB impairment guidance, the fair value is based upon the underlying collateral since the loans are collateral-dependent loans for which real estate is the collateral. The fair value measurement process uses independent appraisals and other market-based information, but in many cases, it also requires significant input based on management’s knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters. As a result, a majority of these loans have fair value measurements that fall within Level 3 of the fair value hierarchy. When the value of the real estate, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. The fair value of these loans would fall under Level 2 of the hierarchy if the process uses independent appraisals and other market-based information.

**NOTE 5 — FAIR VALUE MEASUREMENTS (continued):***Other Property Owned*

Other property owned is generally classified as Level 3 of the fair value hierarchy. The process for measuring the fair value of the other property owned involves the use of independent appraisals and other market-based information. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. As a result, these fair value measurements fall within Level 3 of the hierarchy.

*Cash*

For cash, the carrying amount is a reasonable estimate of fair value.

*Loans*

Fair value is estimated by discounting the expected future cash flows using the Associations' current interest rates at which similar loans would be made to borrowers with similar credit risk. The discount rates are based on the Associations' current loan origination rates as well as management's estimates of credit risk. Management has no basis to determine whether the fair values presented would be indicative of the value negotiated in an actual sale and could be less.

For purposes of estimating fair value of accruing loans, the loan portfolio is segregated into pools of loans with homogeneous characteristics. Expected future cash flows, primarily based on contractual terms, and interest rates reflecting appropriate credit risk are separately determined for each individual pool.

The fair value of loans in nonaccrual status that are current as to principal and interest is estimated as described above, with appropriately higher interest rates which reflect the uncertainty of continued cash flows. For collateral-dependent impaired loans, it is assumed that collection will result only from the disposition of the underlying collateral.

*Commitments to Extend Credit*

The fair value of commitments is estimated using the fees currently charged for similar agreements, taking into account the remaining terms of the agreements and the creditworthiness of the counterparties. For fixed-rate loan commitments, estimated fair value also considers the difference between current levels of interest rates and the committed rates.

**NOTE 6 — EMPLOYEE BENEFIT PLANS:**

The following table summarizes the components of net periodic benefit costs of nonpension other postretirement employee benefits for the three and nine months ended September 30:

Three months ended September 30 :

	Other Benefits	
	2020	2019
Service cost	\$ 9,626	\$ 7,228
Interest cost	17,342	20,686
Amortization of prior service (credits) costs	(2,171)	(2,171)
Amortization of net actuarial (gain) loss	2,307	-
Net periodic benefit cost	<u>\$ 27,104</u>	<u>\$ 25,743</u>

Nine months ended September 30 :

	Other Benefits	
	2020	2019
Service cost	\$ 28,878	\$ 21,684
Interest cost	52,026	62,058
Amortization of prior service (credits) costs	(6,510)	(6,513)
Amortization of net actuarial (gain) loss	6,924	-
Net periodic benefit cost	<u>\$ 81,318</u>	<u>\$ 77,229</u>

**NOTE 6 — EMPLOYEE BENEFIT PLANS (continued):**

The Association's liability for the unfunded accumulated obligation for these benefits at September 30, 2020, was \$2,079,105 and is included in "Other Liabilities" on the balance sheet.

The structure of the district's defined benefit pension plan is characterized as multiemployer since the assets, liabilities and cost of the plan are not segregated or separately accounted for by participating employers (Bank and associations). The Association recognizes its amortized annual contributions to the plan as an expense. The Association previously disclosed in its financial statements for the year ended December 31, 2019, that it expected to contribute \$51,612 to the district's defined benefit pension plan in 2020. As of September 30, 2020, \$38,040 of contributions have been made. The Association presently anticipates contributing an additional \$12,903 to fund the defined benefit pension plan in 2020 for a total of \$50,943.

The components of net periodic benefit cost other than the service cost component are included in the line item "other components of net periodic postretirement benefit cost" in the income statement.

**NOTE 9 — COMMITMENTS AND CONTINGENT LIABILITIES:**

The Association is involved in various legal proceedings in the normal course of business. In the opinion of legal counsel and management, there are no legal proceedings at this time that are likely to materially affect the Association.

**NOTE 10 — SUBSEQUENT EVENTS:**

The Association has evaluated subsequent events through November 5, 2020, which is the date the financial statements were issued. There are no other significant events requiring disclosure as of November 5, 2020.